

**Niswonger Foundation**  
**Statement of Cash Flows**  
 July through September 2022

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	Jul - Sep 22
<b>OPERATING ACTIVITIES</b>	
Net Income	-42,735.01
Adjustments to reconcile Net Income to net cash provided by operations:	
2201 · Accounts Payable	-802,504.84
2100 · Payroll Taxes Payable	161.91
2312 · Suntrust Line of Credit	-1,052,142.99
	-1,897,220.93
<b>INVESTING ACTIVITIES</b>	
1011 · Investments-UBS	-4.00
1013 · Investment - Ancora Catalyst	906,883.97
1015 · Investments-Suntrust	634,906.00
	1,541,785.97
<b>FINANCING ACTIVITIES</b>	
2302 · USDA Loan	-14,796.69
2410 · First Tennessee Line of Credit	-41,508.94
	-56,305.63
Net cash provided by Operating Activities	-1,897,220.93
Net cash provided by Investing Activities	1,541,785.97
Net cash provided by Financing Activities	-56,305.63
Net cash increase for period	-411,740.59
Cash at beginning of period	3,346,226.71
Cash at end of period	2,934,486.12

**Niswonger Foundation**  
**Statement of Financial Position**  
As of September 30, 2022

	Sep 30, 22
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1006 · Cash-FTB-Checking	
1006-CR · Comprehensive Ed Resources	75,486.00
1006 · Cash-FTB-Checking - Other	-200,189.09
<b>Total 1006 · Cash-FTB-Checking</b>	<b>-124,703.09</b>
1007 · Cash-FTB-Savings	
1007-CA · CARE Advising	-24,701.33
1007-CC · CareerConnect	9,513.42
1007-CO · CARE Online	38,162.00
1007-CR · Comp ED Res	249,002.70
1007-DP · Depot Street Project	1,000,000.00
1007-IC · RL indirect Cost Income	68,133.62
1007-KR · Kindergarten Readiness	44,000.00
1007-LI · LIFE Grant (Walmart)	21,534.12
1007-PT · Project on Trac	1,200,086.15
1007-ST · Stem Grant Indirect	94,065.88
1007 · Cash-FTB-Savings - Other	73,002.02
<b>Total 1007 · Cash-FTB-Savings</b>	<b>2,772,798.58</b>
1008 · STEM LD Checking	
1008-M · STEM LD Match	391,000.00
1008 · STEM LD Checking - Other	-303,185.18
<b>Total 1008 · STEM LD Checking</b>	<b>87,814.82</b>
1009 · Rural Life Checking	102,804.36
1014 · AP Access for All Checking	-52,297.55
1040 · TN All CORPS/Project on Track	148,069.00
<b>Total Checking/Savings</b>	<b>2,934,486.12</b>
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	
1201 · Accounts Receivable-Scholars	82,761.82
<b>Total 1200 · Accounts Receivable</b>	<b>82,761.82</b>
1310 · Cessna Sale	16,000.00
<b>Total Accounts Receivable</b>	<b>98,761.82</b>
<b>Other Current Assets</b>	
1017 · Employee Advance	600.00
<b>Total Other Current Assets</b>	<b>600.00</b>
<b>Total Current Assets</b>	<b>3,033,847.94</b>
<b>Fixed Assets</b>	
15000 · Furniture and Equipment	289,071.45
15100 · Corporate Office Bldg	4,753,306.41
15101 · NEC Building	781,600.00
15200 · Land - Operating	132,700.00
15500 · Facility Grounds Modifications	488,911.10
17000 · Accumulated Depreciation	-505,394.00
<b>Total Fixed Assets</b>	<b>5,940,194.96</b>
<b>Other Assets</b>	
1010 · Investments-Merrill Lynch	21,228.89
1011 · Investments-UBS	52,660.07
1013 · Investment - Ancora Catalyst	950,320.57
1015 · Investments-Suntrust	9,164,763.81
1016 · Collections	101,861.25

**Niswonger Foundation**  
**Statement of Financial Position**  
 As of September 30, 2022

	Sep 30, 22
10200 · Federal Grant Funds Receivable	787,275.00
Total Other Assets	11,078,109.59
<b>TOTAL ASSETS</b>	<b>20,052,152.49</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2201 · Accounts Payable	260,898.68
Total Accounts Payable	260,898.68
<b>Other Current Liabilities</b>	
2100 · Payroll Taxes Payable	1,409.59
2110 · Direct Deposit Liabilities	-4,025.19
2312 · Suntrust Line of Credit	787,186.55
Total Other Current Liabilities	784,570.95
Total Current Liabilities	1,045,469.63
<b>Long Term Liabilities</b>	
2302 · USDA Loan	646,855.13
2410 · First Tennessee Line of Credit	693,875.73
Total Long Term Liabilities	1,340,730.86
Total Liabilities	2,386,200.49
<b>Equity</b>	
3000 · Opening Bal Equity	2,779.59
3100 · Net Assets - Unrestricted	15,152,464.42
3200 · Temp Restricted Net Asset	2,553,443.00
Net Income	-42,735.01
Total Equity	17,665,952.00
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>20,052,152.49</b>

**Niswonger Foundation**  
**Profit & Loss**  
 July through September 2022

	Jul - Sep 22
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
1102 · NTC Grant Revenue	99,719.58
19600 · WE Trac Payments	1,250.00
4000 · Contributions	
4008 · Project on Trac	288,644.38
4009 · Scholar's Assistance	2,500.00
4047-M · Stem Grant Matching Funds	20,000.00
4049 · Kindergarten Readiness/Ballad	50,000.00
4000 · Contributions - Other	201,500.00
<b>Total 4000 · Contributions</b>	<b>562,644.38</b>
4010 · Investment income	37,576.00
4011 · Interest Income	1,013.29
4020 · Realized gains/losses	-35,791.00
4030 · Unrealized gains/losses	-230,081.00
4036 · Niswonger i3 Partnerships	
4037 · Consortium Fee	58,800.00
4038 · Online Seat Fee	47,050.00
<b>Total 4036 · Niswonger i3 Partnerships</b>	<b>105,850.00</b>
4040 · CARE Online	
4041 · CARE Consortium Fee	15,300.00
4042 · CARE Online Seat Fee	49,000.00
<b>Total 4040 · CARE Online</b>	<b>64,300.00</b>
4045 · Rural Life Grant	335,239.69
4046 · Comp Ed Resources Income	205,844.00
4047 · STEM LD Grant Income	524,269.77
4048 · AP Access for All Revenue	456,894.48
4080 · Indirect Revenue	
1102-IC · NTC Indirect Revenue	7,977.57
4045-IC · Rural Life Indirect Revenue	33,523.99
4047-IC · STEM LD Indirect Revenue	52,427.00
4048-IC · AP Access for All Indirect Reve	36,551.56
<b>Total 4080 · Indirect Revenue</b>	<b>130,480.12</b>
<b>Total Income</b>	<b>2,259,209.31</b>
<b>Gross Profit</b>	<b>2,259,209.31</b>
<b>Expense</b>	
10000 · Rural Life EIR Grant	
10001-F · Personnel-Federal	
10011-F · Executive Director	15,000.00
10012-F · Director of Prof. Learning	2,400.00
10013-F · Compliance Officer	8,000.04
10014-F · Technology Support	9,907.26
10017-F · Comm & Dissemination Coord	9,075.00
10019-F · Fringe	6,185.38
<b>Total 10001-F · Personnel-Federal</b>	<b>50,567.68</b>
10002-F · Travel Federal	
10021-F · Local-Staff	635.15
<b>Total 10002-F · Travel Federal</b>	<b>635.15</b>
10004-N · Supplies-Non-Fed	
10041-N · Office	21.76
<b>Total 10004-N · Supplies-Non-Fed</b>	<b>21.76</b>
10005-F · Contractual-Federal	
10051-F · Independent Evaluator	31,139.75

**Niswonger Foundation**  
**Profit & Loss**  
**July through September 2022**

	Jul - Sep 22
10052-F · LeadingEdge Learning	22,242.00
10053-F · LEA Contracts	46,058.13
10055-F · Software/License Fee	1,348.00
<b>Total 10005-F · Contractual-Federal</b>	<b>100,787.88</b>
10006-F · Other-Fed	
10062-F · PD for School Leaders	8,098.83
<b>Total 10006-F · Other-Fed</b>	<b>8,098.83</b>
<b>Total 10000 · Rural Life EIR Grant</b>	<b>160,111.30</b>
11000 · NTC Grant	
11001 · NTC Grant Personnel	
110011 · Program Lead	2,755.47
110012 · Lead Coach	26,923.02
110013 · Summer Stipends	3,500.00
<b>Total 11001 · NTC Grant Personnel</b>	<b>33,178.49</b>
110014 · NTC Grant Supplies	
110042 · Printing/Office Supplies	986.44
<b>Total 110014 · NTC Grant Supplies</b>	<b>986.44</b>
11002 · NTC Grant Fringe	
110021 · Program Lead	1,144.53
110022 · Lead Coach	3,518.26
<b>Total 11002 · NTC Grant Fringe</b>	<b>4,662.79</b>
11003 · NTC Grant Travel	
110031 · Local Travel	1,244.22
<b>Total 11003 · NTC Grant Travel</b>	<b>1,244.22</b>
<b>Total 11000 · NTC Grant</b>	<b>40,071.94</b>
14046 · Comp Ed Resources Expense	78,603.45
20000 · STEM LD Grant	
20001 · STEM LD Personnel	
20011-F · Project Director	9,333.00
20012-F · Implementation Coor	32,385.54
20013-F · Curriculum Specialist	20,591.28
20014-F · Workforce Coordinator	11,094.36
<b>Total 20001 · STEM LD Personnel</b>	<b>73,404.18</b>
20021-F · Fringe	8,733.55
20030 · Travel	
20031-F · Regional & National	1,121.46
20032-F · Staff Local	44.02
20033-F · Participant Local	3,177.90
<b>Total 20030 · Travel</b>	<b>4,343.38</b>
20050 · Supplies	
20051-F · Office Supplies	1,624.94
20052-F · Marketing Supplies	30.00
20053-F · Instructional Supplies	43,265.00
20053-N · Instructional Supplies-Non-Fed	1,036.04
<b>Total 20050 · Supplies</b>	<b>45,955.98</b>
20060 · Contractual	
20061-F · Independent Evaluation-ANLAR	0.00
20062-F · TNTP	0.00
20063-N · If I had a Hammer	0.00
20064-F · BioBuilders	30,716.34
20065-F · UA-H Cybersecurity	13,247.54

**Niswonger Foundation**  
**Profit & Loss**  
**July through September 2022**

	Jul - Sep 22
20066-F · Streamworks	33,511.05
20067-F · Purdue	11,737.38
20068-N · ETSU Various	5,120.83
20070-N · Existing Partner/Extra Funds	-450.00
20073-F · Advanced Coursework Fees	13,125.00
20074-F · Walters State	3,837.37
20076-F · OpenScied	20,000.00
20077-F · Civil Air Patrol	489.28
20078-F · Northeast State	11,354.18
<b>Total 20060 · Contractual</b>	<b>142,688.97</b>
20080 · Other/Micellaneous	
20081-N · Dissemination/Replication	355.00
<b>Total 20080 · Other/Micellaneous</b>	<b>355.00</b>
<b>Total 20000 · STEM LD Grant</b>	<b>275,481.06</b>
30100 · NF Leasing	
30101 · NF Leasing Utilities	1,244.02
30100 · NF Leasing - Other	10,504.83
<b>Total 30100 · NF Leasing</b>	<b>11,748.85</b>
40000 · Project on Trac	
40001 · Personnel	
40001-B · TAC-Benefits and Taxes	10,302.99
40011 · Project On Trac Salary	118,248.32
40012 · Site Coordinators	
40012-C · Site Coordinators-Summer	19,989.00
<b>Total 40012 · Site Coordinators</b>	<b>19,989.00</b>
40013 · Tutors	
40013-C · Tutors-Summer	40,667.92
<b>Total 40013 · Tutors</b>	<b>40,667.92</b>
<b>Total 40001 · Personnel</b>	<b>189,208.23</b>
40014 · Travel, Conf., Meetings	2,776.92
40015 · Technology Supplies	43,703.27
40016 · Supplies Site	
40016-C · Supplies-Site Summer	2,709.00
40016 · Supplies Site - Other	101,513.52
<b>Total 40016 · Supplies Site</b>	<b>104,222.52</b>
40017 · Software (Site)	23,934.00
40018 · Training/PD	
40018-C · Training/PD-Summer	1,304.40
40018 · Training/PD - Other	45.94
<b>Total 40018 · Training/PD</b>	<b>1,350.34</b>
40019 · Professional Fees	2,979.19
<b>Total 40000 · Project on Trac</b>	<b>368,174.47</b>
4049-E · Kindergarten Readiness	6,313.48
4081 · Indirect Cost Expense	15,231.94
5000 · Partnership programs	
5050 · Other School Projects	22,400.00
5052 · Consortium/Online	
14036 · Niswonger i3 Partnership	
14037 · Consortium Fee	16,249.98
14038 · Online Seat Fee	79,651.15

**Niswonger Foundation**  
**Profit & Loss**  
**July through September 2022**

	Jul - Sep 22
Total 14036 · Niswonger i3 Partnership	95,901.13
Total 5052 · Consortium/Online	95,901.13
Total 5000 · Partnership programs	118,301.13
6000 · Scholarship program	
6005 · Tuition, room and board	74,531.39
6010 · Books & Supplies	28.98
6011 · Study Abroad/Scholar Travel	288.40
6015 · Leadership training	
6016 · Summer Training/freshman Orient	1,826.90
6017 · Winter Training	142.13
6019 · Senior trip	29,673.01
6026 · Junior Trip	3,336.95
Total 6015 · Leadership training	34,978.99
6033 · Scholar's Assistance	400.00
Total 6000 · Scholarship program	110,227.76
60000 · AP Access for All	
60001 · AP Access for All Personnel	
60011 · Director	23,175.00
60012 · Assistant Director	15,450.00
60013 · Administrative Coordinator	10,300.02
60015 · Online Pedagogy Coordinator	7,500.00
60016 · PO Cohorts Coordinator	7,500.00
60017 · Finance Coordinator	10,300.02
60018 · Fringe	7,720.59
Total 60001 · AP Access for All Personnel	81,945.63
60002 · Professional Fee/Grant & Award	
60021 · Regional Relationship Sepcialis	78,333.26
60022 · Laison and Student Tech Support	19,374.99
60023 · Tech Support Seasonal/Website	6,000.00
60025 · Supplemental Instructional Ser	2,577.43
60027 · Online Course Review	4,500.00
60029 · Online Teacher Stipends	50,500.00
60221 · Marketing	22,657.64
60222 · Financials and Audit	620.79
Total 60002 · Professional Fee/Grant & Award	184,564.11
60003 · Supplies	
60032 · Textbook Materials Fees	28,901.00
60033 · Online Course Development	380.07
Total 60003 · Supplies	29,281.07
60004 · Travel/Conf & Meetings	
60041 · Travel for Directors & Rel Spec	18,064.97
60043 · AP Teacher Training	213,910.00
Total 60004 · Travel/Conf & Meetings	231,974.97
60005 · AP Test Fees	5,215.00
60006 · Other Non Personnel	
60063 · Online & Paper Communications	24,040.60
60065 · Canvas Learning System	
60065-S · Canvas Studio	5,550.00
60065 · Canvas Learning System - Other	65,446.00
Total 60065 · Canvas Learning System	70,996.00
Total 60006 · Other Non Personnel	95,036.60
Total 60000 · AP Access for All	628,017.38

**Niswonger Foundation**  
**Profit & Loss**  
**July through September 2022**

	Jul - Sep 22
8000 · Operating expenses	
8003 · Personnel costs	
8005 · Salaries	136,242.13
8006 · Fringe Benefits	24,940.05
8015 · Payroll taxes	
8017 · State Unemployment Tax	-32.00
8015 · Payroll taxes - Other	8,805.32
Total 8015 · Payroll taxes	8,773.32
8040 · Pension expense	6,697.09
Total 8003 · Personnel costs	176,652.59
8044 · NF Corp Office	22,151.78
8055 · Office supplies	1,163.86
8061 · Telephone & WiFi	3,529.48
8065 · Phone/Internet	2,375.41
8070 · Postage	784.74
8075 · Photocopying	736.04
8080 · Professional services	1,570.45
8090 · Board expenses	88.64
8096 · Website/Server	1,680.00
8120 · Meals & entertainment	1,010.22
8130 · Memberships, fees & licenses	128.85
8135 · Conferences & continuing ed	368.06
8140 · Insurance	
8141 · Umbrella Policy	285.48
8144 · Workers Comp	1,590.75
8146 · Business-Property	5,075.87
Total 8140 · Insurance	6,952.10
8155 · Investment fees	11,190.00
8162 · Interest Expense	
8163 · USDA Loan Interest	3,899.31
8162 · Interest Expense - Other	20,052.57
Total 8162 · Interest Expense	23,951.88
8165 · Form 990-PF tax	5,860.00
8166 · Banking Fees	764.52
Total 8000 · Operating expenses	260,958.62
9100 · NF CARE Program	
8008 · CARE Salaries	149,799.54
8016 · CARE Payroll Taxes	15,110.09
8041 · CARE/Retirement	3,412.50
9101 · Intern Stipends-CARE	19,245.00
9103 · Training & PD-CARE	5,157.52
9104 · Student Programs-CARE	869.75
9106 · Phone/Internet-CARE	3,104.97
9107 · Supplies & Materials-CARE	683.50
Total 9100 · NF CARE Program	197,382.87
9300 · CareerConnect Program	
8009 · CC Personnel	25,511.28
9302 · CC Programs	1,959.14
9303 · CC Support/Administration	3,849.65
Total 9300 · CareerConnect Program	31,320.07
Total Expense	2,301,944.32
Net Ordinary Income	-42,735.01
Net Income	-42,735.01



**Niswonger Foundation**  
**Schedule of Operating Expenses**  
**July through September 2022**

	Jul - Sep 22	Budget	% of Budget
Ordinary Income/Expense			
Expense			
8000 · Operating expenses			
8003 · Personnel costs			
8005 · Salaries	136,242.13	557,358.00	24.4%
8006 · Fringe Benefits	24,940.05	96,000.00	26.0%
8015 · Payroll taxes			
8017 · State Unemployment Tax	-32.00	776.00	-4.1%
8015 · Payroll taxes - Other	8,805.32	45,000.00	19.6%
<b>Total 8015 · Payroll taxes</b>	<b>8,773.32</b>	<b>45,776.00</b>	<b>19.2%</b>
8040 · Pension expense	6,697.09	27,868.00	24.0%
<b>Total 8003 · Personnel costs</b>	<b>176,652.59</b>	<b>727,002.00</b>	<b>24.3%</b>
8044 · NF Corp Office	22,151.78	120,000.00	18.5%
8045 · Computer software	0.00	500.00	0.0%
8046 · Computer Hardware	0.00	500.00	0.0%
8055 · Office supplies	1,163.86	13,000.00	9.0%
8061 · Telephone & WiFi	3,529.48	36,000.00	9.8%
8065 · Phone/Internet	2,375.41	15,000.00	15.8%
8070 · Postage	784.74	4,500.00	17.4%
8075 · Photocopying	736.04	2,500.00	29.4%
8080 · Professional services	1,570.45	100,000.00	1.6%
8081 · Grant Writing	0.00	20,000.00	0.0%
8090 · Board expenses	88.64	5,500.00	1.6%
8096 · Website/Server	1,680.00	15,000.00	11.2%
8110 · Other travel expenses	0.00	8,500.00	0.0%
8120 · Meals & entertainment	1,010.22	8,000.00	12.6%
8130 · Memberships, fees & licenses	128.85	1,500.00	8.6%
8135 · Conferences & continuing ed	368.06	10,000.00	3.7%
8140 · Insurance			
8141 · Umbrella Policy	285.48	1,150.00	24.8%
8144 · Workers Comp	1,590.75	6,363.00	25.0%
8146 · Business-Property	5,075.87	12,487.00	40.6%
8140 · Insurance - Other	0.00	0.00	0.0%
<b>Total 8140 · Insurance</b>	<b>6,952.10</b>	<b>20,000.00</b>	<b>34.8%</b>
8155 · Investment fees	11,190.00	35,000.00	32.0%
8162 · Interest Expense	20,052.57	54,000.00	37.1%
8165 · Form 990-PF tax	5,860.00	20,000.00	29.3%
8166 · Banking Fees	764.52	5,000.00	15.3%
<b>Total 8000 · Operating expenses</b>	<b>257,059.31</b>	<b>1,221,502.00</b>	<b>21.0%</b>
<b>Total Expense</b>	<b>257,059.31</b>	<b>1,221,502.00</b>	<b>21.0%</b>
<b>Net Ordinary Income</b>	<b>-257,059.31</b>	<b>-1,221,502.00</b>	<b>21.0%</b>
<b>Net Income</b>	<b>-257,059.31</b>	<b>-1,221,502.00</b>	<b>21.0%</b>

**Niswonger Foundation**  
**Schedule of Program Expense**  
 July through September 2022

	Jul - Sep 22	Budget	% of Budget
Ordinary Income/Expense			
Expense			
5000 · Partnership programs			
5028 · Storytelling Partnership	0.00	10,000.00	0.0%
5050 · Other School Projects	22,400.00	20,000.00	112.0%
5000 · Partnership programs - Other	0.00	0.00	0.0%
<b>Total 5000 · Partnership programs</b>	<b>22,400.00</b>	<b>30,000.00</b>	<b>74.7%</b>
6000 · Scholarship program			
6001 · Niswonger Performance Scholarsh	0.00	8,500.00	0.0%
6005 · Tuition, room and board	74,531.39	200,000.00	37.3%
6010 · Books & Supplies	28.98	4,000.00	0.7%
6011 · Study Abroad/Scholar Travel	288.40	20,000.00	1.4%
6012 · Internships	0.00	7,000.00	0.0%
6013 · Non-scholar assistant	0.00	5,000.00	0.0%
6014 · Fall Care Packages	0.00	500.00	0.0%
6015 · Leadership training			
6016 · Summer Training/freshman Orient	1,826.90	10,000.00	18.3%
6017 · Winter Training	142.13	5,000.00	2.8%
6018 · Outdoor Challenge	0.00	12,000.00	0.0%
6019 · Senior trip	29,673.01	62,000.00	47.9%
6023 · Leadership Training Other	0.00	5,000.00	0.0%
6026 · Junior Trip	3,336.95	20,000.00	16.7%
<b>Total 6015 · Leadership training</b>	<b>34,978.99</b>	<b>114,000.00</b>	<b>30.7%</b>
6021 · Graduating Senior Dinner	0.00	500.00	0.0%
<b>Total 6000 · Scholarship program</b>	<b>109,827.76</b>	<b>359,500.00</b>	<b>30.6%</b>
7001 · Second Harvest/Backpack Prg	0.00	18,000.00	0.0%
9100 · NF CARE Program			
8008 · CARE Salaries	149,799.54	590,200.00	25.4%
8016 · CARE Payroll Taxes	15,110.09	50,167.00	30.1%
8041 · CARE/Retirement	3,412.50	26,011.00	13.1%
9101 · Intern Stipends-CARE	19,245.00	36,000.00	53.5%
9103 · Training & PD-CARE	5,157.52	20,000.00	25.8%
9104 · Student Programs-CARE	869.75	17,175.00	5.1%
9106 · Phone/Internet-CARE	3,104.97	15,000.00	20.7%
9107 · Supplies & Materials-CARE	683.50	5,447.00	12.5%
<b>Total 9100 · NF CARE Program</b>	<b>197,382.87</b>	<b>760,000.00</b>	<b>26.0%</b>
9300 · CareerConnect Program			
8009 · CC Personnel	25,511.28	184,888.00	13.8%
9302 · CC Programs	1,959.14	109,400.00	1.8%
9303 · CC Support/Administration	3,849.65	5,600.00	68.7%
9304 · CC Student Compensation/Program	0.00	84,000.00	0.0%
<b>Total 9300 · CareerConnect Program</b>	<b>31,320.07</b>	<b>383,888.00</b>	<b>8.2%</b>
<b>Total Expense</b>	<b>360,930.70</b>	<b>1,551,388.00</b>	<b>23.3%</b>
<b>Net Ordinary Income</b>	<b>-360,930.70</b>	<b>-1,551,388.00</b>	<b>23.3%</b>
<b>Net Income</b>	<b>-360,930.70</b>	<b>-1,551,388.00</b>	<b>23.3%</b>

**Niswonger Foundation  
AP Access for All  
July through September 2022**

	Jul - Sep 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
Income				
4048 · AP Access for All Revenue	456,894.48			
4080 · Indirect Revenue	36,551.56			
4048-IC · AP Access for All Indirect Reve				
<b>Total 4080 · Indirect Revenue</b>	<b>36,551.56</b>			
<b>Total Income</b>	<b>493,446.04</b>			
Gross Profit	493,446.04			
<b>Expense</b>				
60000 · AP Access for All				
60001 · AP Access for All Personnel				
60011 · Director	23,175.00	92,700.00	-69,525.00	25.0%
60012 · Assistant Director	15,450.00	61,800.00	-46,350.00	25.0%
60013 · Administrative Coordinator	10,300.02	46,350.00	-36,049.98	22.2%
60015 · Online Pedagogy Coordinator	7,500.00	30,000.00	-22,500.00	25.0%
60016 · PO Cohorts Coordinator	7,500.00	30,000.00	-22,500.00	25.0%
60017 · Finance Coordinator	10,300.02	41,200.00	-30,899.98	25.0%
60018 · Fringe	7,720.59	40,648.68	-32,928.09	19.0%
60001 · AP Access for All Personnel - Other	0.00	0.00	0.00	0.0%
<b>Total 60001 · AP Access for All Personnel</b>	<b>81,945.63</b>	<b>342,698.68</b>	<b>-260,753.05</b>	<b>23.9%</b>
60002 · Professional Fee/Grant & Award				
60021 · Regional Relationship Sepcialis	78,333.26	320,000.00	-241,666.74	24.5%
60022 · Laison and Student Tech Support	19,374.99	85,000.00	-65,625.01	22.8%
60023 · Tech Support Seasonal/Website	6,000.00	24,000.00	-18,000.00	25.0%
60024 · Equity & Accessibility Consult	0.00	60,000.00	-60,000.00	0.0%
60025 · Supplemental Instructional Ser	2,577.43	150,000.00	-147,422.57	1.7%
60026 · AP Course Review Board	0.00	67,000.00	-67,000.00	0.0%
60027 · Online Course Review	4,500.00	60,000.00	-55,500.00	7.5%
60028 · High School Laison's Stipends	0.00	2,500,000.00	-2,500,000.00	0.0%
60029 · Online Teacher Stipends	50,500.00	750,091.20	-699,591.20	6.7%
60220 · Virtual Teacher Training Stipen	0.00	50,000.00	-50,000.00	0.0%
60221 · Marketing	22,657.64	150,000.00	-127,342.36	15.1%
60222 · Financials and Audit	620.79	40,000.00	-39,379.21	1.6%
60002 · Professional Fee/Grant & Award - Other	0.00	0.00	0.00	0.0%
<b>Total 60002 · Professional Fee/Grant &amp; Award</b>	<b>184,564.11</b>	<b>4,256,091.20</b>	<b>-4,071,527.09</b>	<b>4.3%</b>
60003 · Supplies				
60031 · AP Teacher Cohorts	0.00	15,000.00	-15,000.00	0.0%
60032 · Textbook Materials Fees	28,901.00	45,040.66	-16,139.66	64.2%
60033 · Online Course Development	380.07	130,000.00	-129,619.93	0.3%
60003 · Supplies - Other	0.00	0.00	0.00	0.0%
<b>Total 60003 · Supplies</b>	<b>29,281.07</b>	<b>190,040.66</b>	<b>-160,759.59</b>	<b>15.4%</b>
60004 · Travel/Conf & Meetings				
60041 · Travel for Directors & Rel Spec	18,064.97	249,796.68	-231,731.71	7.2%
60042 · College Board Dist AP Workshops	0.00	20,000.00	-20,000.00	0.0%
60043 · AP Teacher Training	213,910.00	500,000.00	-286,090.00	42.8%
60004 · Travel/Conf & Meetings - Other	0.00	0.00	0.00	0.0%

## Niswonger Foundation AP Access for All

July through September 2022

	Jul - Sep 22	Budget	\$ Over Budget	% of Budget
Total 60004 · Travel/Conf & Meetings	231,974.97	769,796.68	-537,821.71	30.1%
60005 · AP Test Fees	5,215.00	969,194.00	-963,979.00	0.5%
60006 · Other Non Personnel	0.00	400.00	-400.00	0.0%
60061 · College Board Membership	0.00	5,000.00	-5,000.00	0.0%
60062 · Admin & Teacher Programs	24,040.60	30,000.00	-5,959.40	80.1%
60063 · Online & Paper Communications	0.00	51,912.21	-51,912.21	0.0%
60064 · Genius Student Information Syst				
60065 · Canvas Learning System	5,550.00	19,700.00	-14,150.00	28.2%
60065-S · Canvas Studio	65,446.00	30,600.00	34,846.00	213.9%
60065 · Canvas Learning System - Other				
Total 60065 · Canvas Learning System	70,996.00	50,300.00	20,696.00	141.1%
60006 · Other Non Personnel - Other	0.00	0.00	0.00	0.0%
Total 60006 · Other Non Personnel	95,036.60	137,612.21	-42,575.61	69.1%
Total 60000 · AP Access for All	628,017.38	6,665,433.43	-6,037,416.05	9.4%
Total Expense	628,017.38	6,665,433.43	-6,037,416.05	9.4%
Net Ordinary Income	-134,571.34	-6,665,433.43	6,530,862.09	2.0%
Net Income	-134,571.34	-6,665,433.43	6,530,862.09	2.0%

## Niswonger Foundation STEM LD January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Contributions	20,000.00			
4047-M · Stem Grant Matching Funds	20,000.00			
<b>Total 4000 · Contributions</b>	<b>20,000.00</b>			
4047 · STEM LD Grant Income	1,424,930.64			
4080 · Indirect Revenue	107,028.40			
4047-IC · STEM LD Indirect Revenue	107,028.40			
<b>Total 4080 · Indirect Revenue</b>	<b>107,028.40</b>			
<b>Total Income</b>	<b>1,551,959.04</b>			
<b>Gross Profit</b>				
	1,551,959.04			
<b>Expense</b>				
20000 · STEM LD Grant				
20001 · STEM LD Personnel	27,999.00	37,332.00	-9,333.00	75.0%
20011-F · Project Director	96,222.20	131,006.67	-34,784.47	73.4%
20012-F · Implementation Coor	61,773.84	82,365.00	-20,591.16	75.0%
20013-F · Curriculum Specialist	33,282.36	44,370.00	-11,087.64	75.0%
20014-F · Workforce Coordinator				
<b>Total 20001 · STEM LD Personnel</b>	<b>219,277.40</b>	<b>295,073.67</b>	<b>-75,796.27</b>	<b>74.3%</b>
20021-F · Fringe	23,207.73	35,590.29	-12,382.56	65.2%
20030 · Travel				
20031-F · Regional & National	3,026.12	27,168.00	-24,141.88	11.1%
20032-F · Staff Local	1,395.63	1,425.00	-29.37	97.9%
20033-F · Participant Local	3,328.89	10,260.00	-6,931.11	32.4%
<b>Total 20030 · Travel</b>	<b>7,750.64</b>	<b>38,853.00</b>	<b>-31,102.36</b>	<b>19.9%</b>
<b>20050 · Supplies</b>				
20051-F · Office Supplies	1,744.99	6,000.00	-4,255.01	29.1%
20052-F · Marketing Supplies	1,250.00	2,000.00	-750.00	62.5%
20053-F · Instructional Supplies	43,817.91	141,000.00	-97,182.09	31.1%
20053-N · Instructional Supplies-Non-Fed	1,360.77	20,000.00	-18,639.23	6.8%
<b>Total 20050 · Supplies</b>	<b>48,173.67</b>	<b>169,000.00</b>	<b>-120,826.33</b>	<b>28.5%</b>
<b>20060 · Contractual</b>				
20061-F · Independent Evaluation-ANLAR	82,925.06	165,850.11	-82,925.05	50.0%
20062-F · TNTP	222,274.00	444,548.00	-222,274.00	50.0%
20063-N · If I had a Hammer	82,757.08	121,620.00	-38,862.92	68.0%
20064-F · BioBuilders	45,939.86	97,688.00	-51,748.14	47.0%
20065-F · UA-H Cybersecurity	13,705.23	172,878.00	-159,172.77	7.9%

**Niswonger Foundation  
STEM LD  
January through September 2022**

	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
20066-F · Streamworks	50,250.62	107,340.00	-57,089.38	46.8%
20067-F · Purdue	29,632.28	75,964.00	-46,331.72	39.0%
20068-N · ETSU Various	19,337.35	103,576.00	-84,238.65	18.7%
20069-N · Other/future partners	972.00	972.00	0.00	100.0%
20071-F · Local Champions	0.00	34,000.00	-34,000.00	0.0%
20072-F · Website/Databse	0.00	93,330.00	-93,330.00	0.0%
20073-F · Advanced Coursework Fees	13,825.00	36,000.00	-22,175.00	38.4%
20074-F · Walters State	59,496.32	141,593.00	-82,096.68	42.0%
20075-F · STEM Lead Stipends	19,000.00	101,000.00	-82,000.00	18.8%
20076-F · OpenScied	106,825.00	112,875.00	-6,050.00	94.6%
20077-F · Civil Air Patrol	489.28	17,010.00	-16,520.72	2.9%
20078-F · Northeast State	15,604.18	31,000.00	-15,395.82	50.3%
<b>Total 20060 · Contractual</b>	<b>763,033.26</b>	<b>1,857,244.11</b>	<b>-1,094,210.85</b>	<b>41.1%</b>
20080 · Other/Miscellaneous				
20081-N · Dissemination/Replication	355.00	4,000.00	-3,645.00	8.9%
20082-F · Substitute Fees/Teachers	0.00	16,800.00	-16,800.00	0.0%
20083-F · Prototyping/Implementing	0.00	12,000.00	-12,000.00	0.0%
20084-N · Conference Room	0.00	9,000.00	-9,000.00	0.0%
<b>Total 20080 · Other/Miscellaneous</b>	<b>355.00</b>	<b>41,800.00</b>	<b>-41,445.00</b>	<b>0.8%</b>
20100-F · Indirect Cost	0.00	245,658.91	-245,658.91	0.0%
20111-N · Training Stipends	0.00	27,900.00	-27,900.00	0.0%
<b>Total 20000 · STEM LD Grant</b>	<b>1,061,797.70</b>	<b>2,711,119.98</b>	<b>-1,649,322.28</b>	<b>39.2%</b>
<b>Total Expense</b>	<b>1,061,797.70</b>	<b>2,711,119.98</b>	<b>-1,649,322.28</b>	<b>39.2%</b>
<b>Net Ordinary Income</b>	<b>490,161.34</b>	<b>-2,711,119.98</b>	<b>3,201,281.32</b>	<b>-18.1%</b>
<b>Net Income</b>	<b>490,161.34</b>	<b>-2,711,119.98</b>	<b>3,201,281.32</b>	<b>-18.1%</b>

**Niswonger Foundation**  
**EIR Grant/Rural Life**  
October 2021 through September 2022

	Oct '21 - Sep 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Contributions				
4045-M · Rural Life Matching Funds	72,390.00			
4045-IK · In-Kind Contributions RL	15,000.00			
4045-M · Rural Life Matching Funds - Other				
<b>Total 4045-M · Rural Life Matching Funds</b>	<b>87,390.00</b>			
<b>Total 4000 · Contributions</b>	<b>87,390.00</b>			
4045 · Rural Life Grant				
4080 · Indirect Revenue	1,942,668.08			
4045-IC · Rural Life Indirect Revenue				
	176,292.87			
<b>Total 4080 · Indirect Revenue</b>	<b>176,292.87</b>			
<b>Total Income</b>	<b>2,206,350.95</b>			
<b>Gross Profit</b>	<b>2,206,350.95</b>			
<b>Expense</b>				
10000 · Rural Life EIR Grant				
10001-F · Personnel-Federal				
10011-F · Executive Director	59,997.72	60,000.00	-2.28	100.0%
10012-F · Director of Prof. Learning	61,496.34	78,795.00	-17,298.66	78.0%
10013-F · Compliance Officer	34,000.14	40,000.00	-5,999.86	85.0%
10014-F · Technology Support	60,830.16	67,898.00	-7,067.84	89.6%
10017-F · Comm & Dissemination Coor	43,575.00	65,400.00	-21,825.00	66.6%
10018-F · RL Coach	97,499.88	130,000.00	-32,500.12	75.0%
10019-F · Fringe	42,462.31	54,925.00	-12,462.69	77.3%
<b>Total 10001-F · Personnel-Federal</b>	<b>399,861.55</b>	<b>497,018.00</b>	<b>-97,156.45</b>	<b>80.5%</b>
10002-F · Travel Federal				
10021-F · Local-Staff	23,405.48	30,000.00	-6,594.52	78.0%
<b>Total 10002-F · Travel Federal</b>	<b>23,405.48</b>	<b>30,000.00</b>	<b>-6,594.52</b>	<b>78.0%</b>
10002-N · Travel Non-Fed				
10022-N · Regional/National Staff Travel	0.00	10,000.00	-10,000.00	0.0%
10023-N · Local Staff	0.00	0.00	0.00	0.0%
<b>Total 10002-N · Travel Non-Fed</b>	<b>0.00</b>	<b>10,000.00</b>	<b>-10,000.00</b>	<b>0.0%</b>
10004-F · Supplies-Federal				
10041-F · School Programs	139,557.74	155,790.00	-16,232.26	89.6%
<b>Total 10004-F · Supplies-Federal</b>	<b>139,557.74</b>	<b>155,790.00</b>	<b>-16,232.26</b>	<b>89.6%</b>
10004-N · Supplies-Non-Fed				
<b>Total 10004-N · Supplies-Non-Fed</b>	<b></b>	<b></b>	<b></b>	<b></b>

**Niswonger Foundation  
EIR Grant/Rural Life  
October 2021 through September 2022**

	Oct '21 - Sep 22	Budget	\$ Over Budget	% of Budget
10041-N · Office	1,222.91	2,000.00	-777.09	61.1%
10042-N · School Programs	385,780.98	401,380.00	-15,599.02	96.1%
<b>Total 10004-N · Supplies-Non-Fed</b>	<b>387,003.89</b>	<b>403,380.00</b>	<b>-16,376.11</b>	<b>95.9%</b>
10005-F · Contractual-Federal				
10051-F · Independent Evaluator	124,559.00	124,559.00	0.00	100.0%
10052-F · LeadingEdge Learning	93,220.00	93,220.00	0.00	100.0%
10053-F · LEA Contracts	445,899.41	466,454.00	-20,554.59	95.6%
10054-F · PD Delivery	0.00	5,000.00	-5,000.00	0.0%
10055-F · Software/License Fee	114,186.45	125,000.00	-10,813.55	91.3%
10056-F · Lead Teacher Stipend	121,000.00	137,000.00	-16,000.00	88.3%
10059-F · TNTP	116,596.00	116,597.00	-1.00	100.0%
<b>Total 10005-F · Contractual-Federal</b>	<b>1,015,460.86</b>	<b>1,067,830.00</b>	<b>-52,369.14</b>	<b>95.1%</b>
10006-F · Other-Fed				
10061-F · PD for Coaches	1,449.62	15,000.00	-13,550.38	9.7%
10062-F · PD for School Leaders	180,191.83	227,000.00	-46,808.17	79.4%
10063-F · Single Audit	3,000.00	6,000.00	-3,000.00	50.0%
<b>Total 10006-F · Other-Fed</b>	<b>184,641.45</b>	<b>248,000.00</b>	<b>-63,358.55</b>	<b>74.5%</b>
10006-N · Other Non-Fed				
10061-N · Dissemination/Replication	4,500.00	12,000.00	-7,500.00	37.5%
10063-N · Meeting Space	1,500.00	2,036.00	-536.00	73.7%
10064-N · Audiovisual Fees	533.00	600.00	-67.00	88.8%
<b>Total 10006-N · Other Non-Fed</b>	<b>6,533.00</b>	<b>14,636.00</b>	<b>-8,103.00</b>	<b>44.6%</b>
10007-F · Training Stipends-Fed	0.00	5,311.00	-5,311.00	0.0%
<b>Total 10000 · Rural Life EIR Grant</b>	<b>2,156,463.97</b>	<b>2,431,965.00</b>	<b>-275,501.03</b>	<b>88.7%</b>
<b>Total Expense</b>	<b>2,156,463.97</b>	<b>2,431,965.00</b>	<b>-275,501.03</b>	<b>88.7%</b>
<b>Net Ordinary Income</b>	<b>49,886.98</b>	<b>-2,431,965.00</b>	<b>2,481,851.98</b>	<b>-2.1%</b>
<b>Net Income</b>	<b>49,886.98</b>	<b>-2,431,965.00</b>	<b>2,481,851.98</b>	<b>-2.1%</b>



## Niswonger Foundation TN ALL Corps/Project on Track July through September 2022

	Jul - Sep 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Contributions	288,644.38			
4008 · Project on Trac				
<b>Total 4000 · Contributions</b>	<u>288,644.38</u>			
<b>Total Income</b>	288,644.38			
<b>Gross Profit</b>	288,644.38			
<b>Expense</b>				
40000 · Project on Trac				
40001 · Personnel				
40001-B · TAC-Benefits and Taxes	10,302.99	195,252.75	-184,949.76	5.3%
40011-L · LEA Allowance	0.00	374,324.22	-374,324.22	0.0%
40011 · Project On Trac Salary	118,248.32	1,583,500.00	-1,465,251.68	7.5%
40012 · Site Coordinators	0.00	304,000.00	-304,000.00	0.0%
40013 · Tutors	0.00	3,857,777.78	-3,857,777.78	0.0%
40001 · Personnel - Other	0.00	0.00	0.00	0.0%
<b>Total 40001 · Personnel</b>	128,551.31	6,314,854.75	-6,186,303.44	2.0%
40014 · Travel, Conf., Meetings	2,776.92	100,000.00	-97,223.08	2.8%
40015 · Technology Supplies	43,703.27	45,000.00	-1,296.73	97.1%
40016 · Supplies Site	101,513.52	585,900.00	-484,386.48	17.3%
40017 · Software (Site)	23,934.00	160,000.00	-136,066.00	15.0%
40018 · Training/PD	45.94	821,275.00	-821,229.06	0.0%
40019 · Professional Fees	2,979.19	100,000.00	-97,020.81	3.0%
40020 · Family Outreach	0.00	206,300.00	-206,300.00	0.0%
40000 · Project on Trac - Other	0.00	0.00	0.00	0.0%
<b>Total 40000 · Project on Trac</b>	303,504.15	8,333,329.75	-8,029,825.60	3.6%
<b>Total Expense</b>	303,504.15	8,333,329.75	-8,029,825.60	3.6%
<b>Net Ordinary Income</b>	-14,859.77	-8,333,329.75	8,318,469.98	0.2%
<b>Net Income</b>	<u>-14,859.77</u>	<u>-8,333,329.75</u>	<u>8,318,469.98</u>	<u>0.2%</u>