

Niswonger Foundation
Statement of Cash Flows
 July 2021 through June 2022

	Jul '21 - Jun 22
OPERATING ACTIVITIES	
Net Income	38,486.80
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Stowers Maint Agreement	3,590.24
2201 · Accounts Payable	604,931.92
2100 · Payroll Taxes Payable	-62.46
2306 · PPP Loan Payable	-107,667.00
2312 · Suntrust Line of Credit	-535,670.46
	3,609.04
Net cash provided by Operating Activities	3,609.04
INVESTING ACTIVITIES	
15100 · Corporate Office Bldg	-289,015.02
15101 · NEC Building	-2,600.00
15500 · Facility Grounds Modifications	-40,730.00
17000 · Accumulated Depreciation	198,268.00
1010 · Investments-Merrill Lynch	147.93
1011 · Investments-UBS	347,907.67
1013 · Investment - Ancora Catalyst	424,958.46
1015 · Investments-Suntrust	1,749,072.96
10200 · Federal Grant Funds Receivable	389,931.00
10300 · Non Federal Grants Receivable	131,420.00
1861 · Present Value Discount-Asset	-17,395.00
	2,891,966.00
Net cash provided by Investing Activities	2,891,966.00
FINANCING ACTIVITIES	
2302 · USDA Loan	-58,316.83
2400 · Note payable-major contributor	-1,136,826.00
2410 · First Tennessee Line of Credit	49,223.40
3100 · Net Assets - Unrestricted	-1,118,401.00
3200 · Temp Restricted Net Asset	1,118,401.00
	-1,145,919.43
Net cash provided by Financing Activities	-1,145,919.43
Net cash increase for period	1,749,655.61
Cash at beginning of period	1,596,571.10
Cash at end of period	3,346,226.71

Niswonger Foundation
Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
Ordinary Income/Expense	
Income	
1102 · NTC Grant Revenue	303,626.61
19600 · WE Trac Payments	10,250.00
4000 · Contributions	
4003 · CareerConnect	25,000.00
4008 · Project on Trac	1,075,000.00
4013 · Depot Street Project	1,000,000.00
4045-M · Rural Life Matching Funds	
4045-IK · In-Kind Contributions RL	167,020.00
4045-M · Rural Life Matching Funds - Other	72,000.00
Total 4045-M · Rural Life Matching Funds	239,020.00
4047-M · Stem Grant Matching Funds	40,000.00
4000 · Contributions - Other	2,097,532.56
Total 4000 · Contributions	4,476,552.56
4001-AI · Advising Grant Income	734,659.43
4010 · Investment income	646,706.01
4011 · Interest Income	446.86
4020 · Realized gains/losses	-220,070.05
4024 · Present Value Discount-Scholars	17,395.00
4030 · Unrealized gains/losses	-1,762,060.65
4036 · Niswonger i3 Partnerships	
4037 · Consortium Fee	64,000.00
4038 · Online Seat Fee	183,515.00
Total 4036 · Niswonger i3 Partnerships	247,515.00
4040 · CARE Online	
4041 · CARE Consortium Fee	32,200.00
4042 · CARE Online Seat Fee	249,806.25
Total 4040 · CARE Online	282,006.25
4045 · Rural Life Grant	1,825,304.05
4046 · Comp Ed Resources Income	237,156.00
4047 · STEM LD Grant Income	
4047-TN · STEM LD Grant Income from TDOE	200,000.00
4047 · STEM LD Grant Income - Other	1,178,011.27
Total 4047 · STEM LD Grant Income	1,378,011.27
4048 · AP Access for All Revenue	1,944,575.09
4080 · Indirect Revenue	
1102-IC · NTC Indirect Revenue	25,003.00
4001-IC · CARE Advising Indirect Revenue	6,980.00
4045-IC · Rural Life Indirect Revenue	142,768.88
4047-IC · STEM LD Indirect Revenue	125,172.93
4048-IC · AP Access for All Indirect Reve	168,799.84
Total 4080 · Indirect Revenue	468,724.65
4100 · TN Community CARES Grant Income	-1,340.00
Total Income	10,589,458.08
Gross Profit	10,589,458.08
Expense	
10000 · Rural Life EIR Grant	
10001-F · Personnel-Federal	
10011-F · Executive Director	59,995.44
10012-F · Director of Prof. Learning	78,221.34
10013-F · Compliance Officer	36,000.12
10014-F · Technology Support	67,404.78
10015-F · Support/Other	1,802.22
10017-F · Comm & Dissemination Coor	50,373.78

Niswonger Foundation
Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
10018-F · RL Coach	127,799.88
10019-F · Fringe	48,762.30
Total 10001-F · Personnel-Federal	470,359.86
10002-F · Travel Federal	
10021-F · Local-Staff	29,396.54
Total 10002-F · Travel Federal	29,396.54
10004-F · Supplies-Federal	
10041-F · School Programs	183,691.94
Total 10004-F · Supplies-Federal	183,691.94
10004-N · Supplies-Non-Fed	
10041-N · Office	8,656.19
10042-N · School Programs	385,780.98
Total 10004-N · Supplies-Non-Fed	394,437.17
10005-F · Contractual-Federal	
10051-F · Independent Evaluator	79,860.00
10052-F · LeadingEdge Learning	103,478.00
10053-F · LEA Contracts	536,416.64
10055-F · Software/License Fee	146,389.04
10056-F · Lead Teacher Stipend	121,500.00
10059-F · TNTP	73,210.25
Total 10005-F · Contractual-Federal	1,060,853.93
10005-N · Contractual-Non-Fed	
10055-N · Software/License/Newsela/Match	60,630.00
Total 10005-N · Contractual-Non-Fed	60,630.00
10006-F · Other-Fed	
10061-F · PD for Coaches	10,155.75
10062-F · PD for School Leaders	173,773.02
10063-F · Single Audit	3,000.00
Total 10006-F · Other-Fed	186,928.77
10006-N · Other Non-Fed	
10061-N · Dissemination/Replication	4,500.00
10062-N · Office	34,000.00
10063-N · Meeting Space	1,500.00
10064-N · Audiovisual Fees	533.00
Total 10006-N · Other Non-Fed	40,533.00
Total 10000 · Rural Life EIR Grant	2,426,831.21
11000 · NTC Grant	
11001 · NTC Grant Personnel	
110011 · Program Lead	47,379.96
110012 · Lead Coach	124,000.73
110013 · Summer Stipends	35,000.00
Total 11001 · NTC Grant Personnel	206,380.69
110014 · NTC Grant Supplies	
110042 · Printing/Office Supplies	2,399.33
110014 · NTC Grant Supplies - Other	30.71
Total 110014 · NTC Grant Supplies	2,430.04
11002 · NTC Grant Fringe	
110021 · Program Lead	5,028.36
110022 · Lead Coach	1,690.12
11002 · NTC Grant Fringe - Other	11,117.28

Niswonger Foundation
Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
Total 11002 · NTC Grant Fringe	17,835.76
11003 · NTC Grant Travel	
110031 · Local Travel	6,057.11
110033 · Nat. Leader Meeting	830.87
Total 11003 · NTC Grant Travel	6,887.98
Total 11000 · NTC Grant	233,534.47
14040 · CARE Online Expense	
14041 · CARE Consortium Fee	-4,600.00
Total 14040 · CARE Online Expense	-4,600.00
14046 · Comp Ed Resources Expense	208,601.11
20000 · STEM LD Grant	
20001 · STEM LD Personnel	
20011-F · Project Director	36,962.04
20012-F · Implementation Coor	92,036.66
20013-F · Curriculum Specialist	81,557.52
20014-F · Workforce Coordinator	43,940.88
Total 20001 · STEM LD Personnel	254,497.10
20021-F · Fringe	24,880.04
20030 · Travel	
20031-F · Regional & National	2,855.17
20032-F · Staff Local	1,880.04
20033-F · Participant Local	3,689.69
Total 20030 · Travel	8,424.90
20050 · Supplies	
20051-F · Office Supplies	1,795.91
20052-F · Marketing Supplies	3,096.28
20053-F · Instructional Supplies	25,248.58
20053-N · Insructional Supplies-Non-Fed	685.99
Total 20050 · Supplies	30,826.76
20060 · Contractual	
20061-F · Independent Evaluation-ANLAR	172,322.66
20062-F · TNTP	564,136.00
20063-N · If I had a Hammer	190,333.08
20064-F · BioBuilders	77,559.52
20065-F · UA-H Cybersecurity	25,799.49
20066-F · Streamworks	69,686.16
20067-F · Purdue	22,640.00
20068-F · ETSU Fed	64,081.45
20068-N · ETSU Various	14,216.52
20069-N · Other/future partners	972.00
20073-F · Advanced Coursework Fees	700.00
20074-F · Walters State	70,858.95
20075-F · STEM Lead Stipends	31,500.00
20076-F · OpenScied	53,150.00
20077-F · Civil Air Patrol	1,215.00
20078-F · Northeast State	4,250.00
Total 20060 · Contractual	1,363,420.83
20080 · Other/Micellaneous	
20083-F · Prototyping/Implementiing	5,600.00
Total 20080 · Other/Micellaneous	5,600.00
Total 20000 · STEM LD Grant	1,687,649.63
30100 · NF Leasing	
30101 · NF Leasing Utilities	26,190.87

Niswonger Foundation
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30100 · NF Leasing - Other	74,974.67
Total 30100 · NF Leasing	101,165.54
31200 · Depot Street Project	4,842.00
40000 · Project on Trac	
40001 · Personnel	
40011 · Project On Trac Salary	52,419.05
40012 · Site Coordinators	
40012-C · Site Coordinators-Summer	13,000.00
40012 · Site Coordinators - Other	99,650.44
Total 40012 · Site Coordinators	112,650.44
40013 · Tutors	
40013-C · Tutors-Summer	86,489.94
40013 · Tutors - Other	228,370.19
Total 40013 · Tutors	314,860.13
Total 40001 · Personnel	479,929.62
40014 · Travel, Conf., Meetings	4,535.63
40015 · Technology Supplies	799.99
40016 · Supplies Site	112,703.51
40018 · Training/PD	
40018-C · Training/PD-Summer	1,440.00
40018 · Training/PD - Other	1,111.80
Total 40018 · Training/PD	2,551.80
Total 40000 · Project on Trac	600,520.55
4009-E · Scholars Assistant Expense	259.00
4081 · Indirect Cost Expense	58,302.45
5000 · Partnership programs	
5028 · Storytelling Partnership	10,000.00
5029 · Sustainability Plan/PD	
5029R · Reimbursement	11,183.00
Total 5029 · Sustainability Plan/PD	11,183.00
5050 · Other School Projects	30,068.74
5052 · Consortium/Online	
14036 · Niswonger i3 Partnership	
14037 · Consortium Fee	70,661.54
14038 · Online Seat Fee	322,814.45
14036 · Niswonger i3 Partnership - Other	21,550.00
Total 14036 · Niswonger i3 Partnership	415,025.99
Total 5052 · Consortium/Online	415,025.99
Total 5000 · Partnership programs	466,277.73
5055 · Ottway Ballfield Project	8,100.00
6000 · Scholarship program	
6005 · Tuition, room and board	197,780.13
6010 · Books & Supplies	31.45
6011 · Study Abroad/Scholar Travel	25,557.61
6014 · Fall Care Packages	400.85
6015 · Leadership training	
6016 · Summer Training/freshman Orient	17,325.65
6017 · Winter Training	1,857.30
6018 · Outdoor Challenge	9,484.06
6019 · Senior trip	26,082.22

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Profit & Loss
 July 2021 through June 2022

	Jul '21 - Jun 22
6026 · Junior Trip	17,765.07
Total 6015 · Leadership training	72,514.30
6021 · Graduating Senior Dinner	319.75
6022 · Scholar Related Travel	1,650.00
Total 6000 · Scholarship program	298,254.09
60000 · AP Access for All	
60001 · AP Access for All Personnel	
60011 · Director	90,000.00
60012 · Assistant Director	60,000.00
60013 · Administrative Coordinator	39,166.74
60015 · Online Pedagogy Coordinator	30,000.00
60016 · PO Cohorts Coordinator	30,000.00
60017 · Finance Coordinator	37,083.32
60018 · Fringe	23,013.49
Total 60001 · AP Access for All Personnel	309,263.55
60002 · Professional Fee/Grant & Award	
60021 · Regional Relationship Sepcialis	313,333.02
60022 · Laison and Student Tech Support	77,499.96
60023 · Tech Support Seasonal/Website	10,000.00
60025 · Supplemental Instructional Ser	22,457.47
60026 · AP Course Review Board	82,000.00
60027 · Online Course Review	24,000.00
60028 · High School Laison's Stipends	499,000.00
60029 · Online Teacher Stipends	381,000.00
60220 · Virtual Teacher Training Stipen	32,000.00
60221 · Marketing	106,627.00
60222 · Financials and Audit	5,339.29
Total 60002 · Professional Fee/Grant & Award	1,553,256.74
60003 · Supplies	
60032 · Textbook Materials Fees	22,941.46
60033 · Online Course Development	69,508.10
Total 60003 · Supplies	92,449.56
60004 · Travel/Conf & Meetings	
60041 · Travel for Directors & Rel Spec	25,080.95
60042 · College Board Dist AP Workshops	1,393.28
60043 · AP Teacher Training	243,174.59
Total 60004 · Travel/Conf & Meetings	269,648.82
60005 · AP Test Fees	84,406.00
60006 · Other Non Personnel	
60062 · Admin & Teacher Programs	54.99
60063 · Online & Paper Communications	21,089.94
60064 · Genius Student Information Syst	17,270.00
60065 · Canvas Learning System	10,775.00
Total 60006 · Other Non Personnel	49,189.93
60007 · Indirect Cost	359.94
Total 60000 · AP Access for All	2,358,574.54
7000 · Mini-grants	65.00
7001 · Second Harvest/Backpack Prg	18,000.00
8000 · Operating expenses	
8003 · Personnel costs	
8005 · Salaries	500,491.39
8006 · Fringe Benefits	96,897.49
8015 · Payroll taxes	
8017 · State Unemployment Tax	296.50

Niswonger Foundation
Profit & Loss
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	Jul '21 - Jun 22
8015 · Payroll taxes - Other	50,280.78
Total 8015 · Payroll taxes	50,577.28
8040 · Pension expense	27,150.40
Total 8003 · Personnel costs	675,116.56
8044 · NF Corp Office	72,111.12
8055 · Office supplies	11,797.05
8061 · Telephone & WiFi	31,064.21
8065 · Phone/Internet	10,057.92
8070 · Postage	2,554.16
8075 · Photocopying	1,841.67
8080 · Professional services	136,092.99
8081 · Grant Writing	1,500.00
8090 · Board expenses	4,314.35
8096 · Website/Server	12,197.00
8100 · Publications/brochures	
8101 · Annual Report	7,795.48
Total 8100 · Publications/brochures	7,795.48
8110 · Other travel expenses	8,600.23
8120 · Meals & entertainment	8,475.97
8125 · Subscriptions	192.99
8130 · Memberships, fees & licenses	1,832.41
8135 · Conferences & continuing ed	12,272.18
8140 · Insurance	
8143 · Fidelity Bond	128.00
8144 · Workers Comp	883.00
8145 · D & O insurance	2,842.00
8146 · Business-Property	8,125.84
8140 · Insurance - Other	7,740.66
Total 8140 · Insurance	19,719.50
8155 · Investment fees	50,796.45
8162 · Interest Expense	
8163 · USDA Loan Interest	16,467.17
8162 · Interest Expense - Other	58,778.23
Total 8162 · Interest Expense	75,245.40
8165 · Form 990-PF tax	34,829.84
8166 · Banking Fees	5,424.53
Total 8000 · Operating expenses	1,183,832.01
81700 · Depreciation Expense	198,268.00
9100 · NF CARE Program	
8008 · CARE Salaries	527,307.41
8016 · CARE Payroll Taxes	38,514.36
8041 · CARE/Retirement	12,496.80
9101 · Intern Stipends-CARE	30,000.33
9103 · Training & PD-CARE	10,414.80
9104 · Student Programs-CARE	23,073.56
9106 · Phone/Internet-CARE	10,022.40
9107 · Supplies & Materials-CARE	34,832.85
Total 9100 · NF CARE Program	686,662.51
9300 · CareerConnect Program	
8009 · CC Personnel	80,494.04
9302 · CC Programs	18,209.40
9303 · CC Support/Administration	8,850.00
9304 · CC Student Compensation/Program	15,945.00
Total 9300 · CareerConnect Program	123,498.44

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Accrual Basis

Niswonger Foundation
Profit & Loss
July 2021 through June 2022

	Jul '21 - Jun 22
Total Expense	10,658,638.28
Net Ordinary Income	-69,180.20
Other Income/Expense	
Other Income	
4007 · Non-refundable grant revenue	107,667.00
Total Other Income	107,667.00
Net Other Income	107,667.00
Net Income	<u><u>38,486.80</u></u>

Niswonger Foundation
Schedule of Operating Expenses
July 2021 through June 2022

	Jul '21 - Jun 22	Budget	% of Budget
Ordinary Income/Expense			
Expense			
8000 · Operating expenses			
8003 · Personnel costs			
8005 · Salaries	500,491.39	459,828.00	108.8%
8006 · Fringe Benefits	96,897.49	69,600.00	139.2%
8015 · Payroll taxes			
8017 · State Unemployment Tax	296.50	1,750.00	16.9%
8015 · Payroll taxes - Other	50,280.78	40,412.00	124.4%
Total 8015 · Payroll taxes	50,577.28	42,162.00	120.0%
8040 · Pension expense	27,150.40	26,300.00	103.2%
Total 8003 · Personnel costs	675,116.56	597,890.00	112.9%
8044 · NF Corp Office	72,111.12	120,000.00	60.1%
8045 · Computer software	0.00	500.00	0.0%
8046 · Computer Hardware	0.00	500.00	0.0%
8055 · Office supplies	11,797.05	13,000.00	90.7%
8061 · Telephone & WiFi	31,064.21	36,000.00	86.3%
8065 · Phone/Internet	10,057.92	15,000.00	67.1%
8070 · Postage	2,554.16	4,500.00	56.8%
8075 · Photocopying	1,841.67	2,000.00	92.1%
8080 · Professional services	136,092.99	100,000.00	136.1%
8081 · Grant Writing	1,500.00	20,000.00	7.5%
8090 · Board expenses	4,314.35	5,500.00	78.4%
8096 · Website/Server	12,197.00	10,000.00	122.0%
8100 · Publications/brochures			
8101 · Annual Report	7,795.48	6,000.00	129.9%
8103 · Scholar Directory	0.00	9,000.00	0.0%
Total 8100 · Publications/brochures	7,795.48	15,000.00	52.0%
8110 · Other travel expenses	8,600.23	8,500.00	101.2%
8120 · Meals & entertainment	8,475.97	4,000.00	211.9%
8130 · Memberships, fees & licenses	1,832.41	1,500.00	122.2%
8135 · Conferences & continuing ed	12,272.18	6,000.00	204.5%
8140 · Insurance			
8141 · Umbrella Policy	0.00	1,200.00	0.0%
8143 · Fidelity Bond	128.00	150.00	85.3%
8144 · Workers Comp	883.00	6,000.00	14.7%
8145 · D & O insurance	2,842.00	2,984.00	95.2%
8146 · Business-Property	8,125.84	8,500.00	95.6%
8140 · Insurance - Other	7,740.66	0.00	100.0%
Total 8140 · Insurance	19,719.50	18,834.00	104.7%
8155 · Investment fees	50,796.45	30,000.00	169.3%
8162 · Interest Expense	58,778.23	54,000.00	108.8%
8165 · Form 990-PF tax	34,829.84	20,000.00	174.1%
8166 · Banking Fees	5,424.53	4,000.00	135.6%
Total 8000 · Operating expenses	1,167,171.85	1,086,724.00	107.4%
Total Expense	1,167,171.85	1,086,724.00	107.4%
Net Ordinary Income	-1,167,171.85	-1,086,724.00	107.4%
Net Income	-1,167,171.85	-1,086,724.00	107.4%

Niswonger Foundation
Schedule of Program Expense
 July 2021 through June 2022

Ordinary Income/Expense	Jul '21 - Jun 22	Budget	% of Budget
Expense			
40000 · Project on Trac			
40001 · Personnel			
40011 · Project On Trac Salary	52,419.05	46,500.00	112.7%
40012 · Site Coordinators	99,650.44	85,000.00	117.2%
40013 · Tutors	228,370.19	330,820.00	69.0%
40001 · Personnel - Other	0.00	0.00	0.0%
Total 40001 · Personnel	380,439.68	462,320.00	82.3%
40014 · Travel, Conf., Meetings	4,535.63	5,000.00	90.7%
40015 · Technology Supplies	799.99	0.00	100.0%
40016 · Supplies Site	112,703.51	17,500.00	644.0%
40017 · Software (Site)	0.00	122,320.00	0.0%
40018 · Training/PD	1,111.80	13,752.00	8.1%
40019 · Professional Fees	0.00	0.00	0.0%
40020 · Family Outreach	0.00	0.00	0.0%
40000 · Project on Trac - Other	0.00	0.00	0.0%
Total 40000 · Project on Trac	499,590.61	620,892.00	80.5%
5000 · Partnership programs			
5028 · Storytelling Partnership	10,000.00	10,000.00	100.0%
5050 · Other School Projects	30,068.74	20,000.00	150.3%
5000 · Partnership programs - Other	0.00	0.00	0.0%
Total 5000 · Partnership programs	40,068.74	30,000.00	133.6%
6000 · Scholarship program			
6001 · Niswonger Performance Scholarsh	0.00	6,500.00	0.0%
6005 · Tuition, room and board	197,780.13	225,000.00	87.9%
6010 · Books & Supplies	31.45	4,000.00	0.8%
6011 · Study Abroad/Scholar Travel	25,557.61	20,000.00	127.8%
6012 · Internships	0.00	7,000.00	0.0%
6013 · Non-scholar assistant	0.00	5,000.00	0.0%
6014 · Fall Care Packages	400.85	500.00	80.2%
6015 · Leadership training			
6016 · Summer Training/freshman Orient	17,325.65	10,000.00	173.3%
6017 · Winter Training	1,857.30	5,000.00	37.1%
6018 · Outdoor Challenge	9,484.06	12,000.00	79.0%
6019 · Senior trip	26,082.22	62,000.00	42.1%
6023 · Leadership Training Other	0.00	5,000.00	0.0%
6026 · Junior Trip	17,765.07	20,000.00	88.8%
Total 6015 · Leadership training	72,514.30	114,000.00	63.6%
6021 · Graduating Senior Dinner	319.75	500.00	64.0%
6022 · Scholar Related Travel	1,650.00		
Total 6000 · Scholarship program	298,254.09	382,500.00	78.0%
7001 · Second Harvest/Backpack Prg	18,000.00	18,000.00	100.0%
9100 · NF CARE Program			
8008 · CARE Salaries	527,307.41	553,250.00	95.3%
8016 · CARE Payroll Taxes	38,514.36	43,050.00	89.5%
8041 · CARE/Retirement	12,496.80	21,000.00	59.5%
9101 · Intern Stipends-CARE	30,000.33	30,000.00	100.0%
9103 · Training & PD-CARE	10,414.80	8,000.00	130.2%
9104 · Student Programs-CARE	23,073.56	20,000.00	115.4%
9106 · Phone/Internet-CARE	10,022.40	17,400.00	57.6%
9107 · Supplies & Materials-CARE	34,832.85	7,300.00	477.2%
Total 9100 · NF CARE Program	686,662.51	700,000.00	98.1%
9300 · CareerConnect Program			
8009 · CC Personnel	80,494.04	101,000.00	79.7%
9302 · CC Programs	18,209.40	32,500.00	56.0%
9303 · CC Support/Administration	8,850.00	7,000.00	126.4%
9304 · CC Student Compensation/Program	15,945.00	32,000.00	49.8%
Total 9300 · CareerConnect Program	123,498.44	172,500.00	71.6%
Total Expense	1,666,074.39	1,923,892.00	86.6%
Net Ordinary Income	-1,666,074.39	-1,923,892.00	86.6%
Net Income	-1,666,074.39	-1,923,892.00	86.6%

**Niswonger Foundation
EIR Grant/Rural Life**

October 2021 through June 2022

	Oct '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Contributions				
4045-M · Rural Life Matching Funds				
4045-IK · In-Kind Contributions RL	72,390.00			
4045-M · Rural Life Matching Funds - Other	15,000.00			
Total 4045-M · Rural Life Matching Funds	<u>87,390.00</u>			
Total 4000 · Contributions	87,390.00			
4045 · Rural Life Grant	1,427,687.39			
4080 · Indirect Revenue				
4045-IC · Rural Life Indirect Revenue	142,768.88			
Total 4080 · Indirect Revenue	<u>142,768.88</u>			
Total Income	<u>1,657,846.27</u>			
Gross Profit	1,657,846.27			
Expense				
10000 · Rural Life EIR Grant				
10001-F · Personnel-Federal				
10011-F · Executive Director	44,997.72	60,000.00	-15,002.28	75.0%
10012-F · Director of Prof. Learning	59,096.34	78,795.00	-19,698.66	75.0%
10013-F · Compliance Officer	26,000.10	40,000.00	-13,999.90	65.0%
10014-F · Technology Support	50,922.90	67,898.00	-16,975.10	75.0%
10017-F · Comm & Dissemination Coor	34,500.00	65,400.00	-30,900.00	52.8%
10018-F · RL Coach	97,499.88	130,000.00	-32,500.12	75.0%
10019-F · Fringe	36,276.93	54,925.00	-18,648.07	66.0%
Total 10001-F · Personnel-Federal	<u>349,293.87</u>	<u>497,018.00</u>	<u>-147,724.13</u>	<u>70.3%</u>
10002-F · Travel Federal				
10021-F · Local-Staff	22,770.33	30,000.00	-7,229.67	75.9%
Total 10002-F · Travel Federal	<u>22,770.33</u>	<u>30,000.00</u>	<u>-7,229.67</u>	<u>75.9%</u>
10002-N · Travel Non-Fed				
10022-N · Reginal/National Staff Travel	0.00	10,000.00	-10,000.00	0.0%
Total 10002-N · Travel Non-Fed	<u>0.00</u>	<u>10,000.00</u>	<u>-10,000.00</u>	<u>0.0%</u>
10004-F · Supplies-Federal				
10041-F · School Programs	139,557.74	155,790.00	-16,232.26	89.6%
Total 10004-F · Supplies-Federal	<u>139,557.74</u>	<u>155,790.00</u>	<u>-16,232.26</u>	<u>89.6%</u>
10004-N · Supplies-Non-Fed				
10041-N · Office	1,201.15	2,000.00	-798.85	60.1%
10042-N · School Programs	385,780.98	401,380.00	-15,599.02	96.1%
Total 10004-N · Supplies-Non-Fed	<u>386,982.13</u>	<u>403,380.00</u>	<u>-16,397.87</u>	<u>95.9%</u>
10005-F · Contractual-Federal				
10051-F · Independent Evaluator	93,419.25	124,559.00	-31,139.75	75.0%
10052-F · LeadingEdge Learning	70,978.00	93,220.00	-22,242.00	76.1%
10053-F · LEA Contracts	340,866.28	466,454.00	-125,587.72	73.1%
10054-F · PD Delivery	0.00	5,000.00	-5,000.00	0.0%
10055-F · Software/License Fee	112,838.45	125,000.00	-12,161.55	90.3%
10056-F · Lead Teacher Stipend	121,000.00	137,000.00	-16,000.00	88.3%
10059-F · TNTP	116,596.00	116,597.00	-1.00	100.0%
Total 10005-F · Contractual-Federal	<u>855,697.98</u>	<u>1,067,830.00</u>	<u>-212,132.02</u>	<u>80.1%</u>
10006-F · Other-Fed				
10061-F · PD for Coaches	1,449.62	15,000.00	-13,550.38	9.7%
10062-F · PD for School Leaders	172,093.00	227,000.00	-54,907.00	75.8%
10063-F · Single Audit	3,000.00	6,000.00	-3,000.00	50.0%
Total 10006-F · Other-Fed	<u>176,542.62</u>	<u>248,000.00</u>	<u>-71,457.38</u>	<u>71.2%</u>
10006-N · Other Non-Fed				
10061-N · Dissemination/Replication	4,500.00	12,000.00	-7,500.00	37.5%
10063-N · Meeting Space	1,500.00	2,036.00	-536.00	73.7%
10064-N · Audiovisual Fees	533.00	600.00	-67.00	88.8%
Total 10006-N · Other Non-Fed	<u>6,533.00</u>	<u>14,636.00</u>	<u>-8,103.00</u>	<u>44.6%</u>
10007-F · Training Stipends-Fed	0.00	5,311.00	-5,311.00	0.0%
Total 10000 · Rural Life EIR Grant	<u>1,937,377.67</u>	<u>2,431,965.00</u>	<u>-494,587.33</u>	<u>79.7%</u>
Total Expense	<u>1,937,377.67</u>	<u>2,431,965.00</u>	<u>-494,587.33</u>	<u>79.7%</u>
Net Ordinary Income	<u>-279,531.40</u>	<u>-2,431,965.00</u>	<u>2,152,433.60</u>	<u>11.5%</u>
Net Income	<u><u>-279,531.40</u></u>	<u><u>-2,431,965.00</u></u>	<u><u>2,152,433.60</u></u>	<u><u>11.5%</u></u>

**Niswonger Foundation
STEM LD**

January 2021 through June 2022

	Jan '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Contributions				
4047-M · Stem Grant Matching Funds	156,000.00			
Total 4000 · Contributions	156,000.00			
4047 · STEM LD Grant Income				
4047-TN · STEM LD Grant Income from TDOE	200,000.00			
4047 · STEM LD Grant Income - Other	1,380,745.77			
Total 4047 · STEM LD Grant Income	1,580,745.77			
4080 · Indirect Revenue				
4047-IC · STEM LD Indirect Revenue	132,851.14			
Total 4080 · Indirect Revenue	132,851.14			
Total Income	1,869,596.91			
Gross Profit	1,869,596.91			
Expense				
20000 · STEM LD Grant				
20001 · STEM LD Personnel				
20011-F · Project Director	55,258.08	73,932.00	-18,673.92	74.7%
20012-F · Implementation Coor	99,236.66	179,381.67	-80,145.01	55.3%
20013-F · Curriculum Specialist	88,757.52	142,928.00	-54,170.48	62.1%
20014-F · Workforce Coordinator	64,006.02	87,870.00	-23,863.98	72.8%
20015-F · Admin Assistant	0.00	12,600.00	-12,600.00	0.0%
20016-F · Office Mgr/Accounting	1,249.52	3,745.00	-2,495.48	33.4%
Total 20001 · STEM LD Personnel	308,507.80	500,456.67	-191,948.87	61.6%
20021-F · Fringe	30,207.80	61,571.29	-31,363.49	49.1%
20030 · Travel				
20031-F · Regional & National	2,855.17	54,336.00	-51,480.83	5.3%
20032-F · Staff Local	1,880.04	2,280.00	-399.96	82.5%
20033-F · Participant Local	3,689.69	15,660.00	-11,970.31	23.6%
Total 20030 · Travel	8,424.90	72,276.00	-63,851.10	11.7%
20050 · Supplies				
20051-F · Office Supplies	3,851.69	16,000.00	-12,148.31	24.1%
20052-F · Marketing Supplies	3,096.28	4,000.00	-903.72	77.4%
20053-F · Instructional Supplies	25,248.58	206,000.00	-180,751.42	12.3%
20053-N · Instructional Supplies-Non-Fed	75,647.99	110,000.00	-34,352.01	68.8%
Total 20050 · Supplies	107,844.54	336,000.00	-228,155.46	32.1%
20060 · Contractual				
20061-F · Independent Evaluation-ANLAR	172,322.66	255,248.11	-82,925.45	67.5%
20062-F · TNTP	564,136.00	838,243.00	-274,107.00	67.3%
20063-N · If I had a Hammer	190,333.08	228,480.00	-38,146.92	83.3%
20064-F · BioBuilders	93,209.52	175,738.00	-82,528.48	53.0%
20065-F · UA-H Cybersecurity	25,799.49	364,977.00	-339,177.51	7.1%
20066-F · Streamworks	128,092.29	250,174.00	-122,081.71	51.2%
20067-F · Purdue	22,640.00	108,942.00	-86,302.00	20.8%
20068-N · ETSU Various	14,216.52	167,657.45	-153,440.93	8.5%
20069-N · Other/future partners	972.00	972.00	0.00	100.0%
20071-F · Local Champions	0.00	40,000.00	-40,000.00	0.0%
20072-F · Website/Database	0.00	109,893.55	-109,893.55	0.0%
20073-F · Advanced Coursework Fees	700.00	37,790.00	-37,090.00	1.9%
20074-F · Walters State	70,858.95	156,793.00	-85,934.05	45.2%
20075-F · STEM Lead Stipends	31,500.00	130,000.00	-98,500.00	24.2%
20076-F · OpenSciEd	53,150.00	166,925.00	-113,775.00	31.8%
20077-F · Civil Air Patrol	1,215.00	34,020.00	-32,805.00	3.6%
20078-F · Northeast State	4,250.00	34,000.00	-29,750.00	12.5%
Total 20060 · Contractual	1,373,395.51	3,099,853.11	-1,726,457.60	44.3%
20080 · Other/Micellaneous				
20081-N · Dissemination/Replication	0.00	6,000.00	-6,000.00	0.0%
20082-F · Subsitute Fees/Teachers	0.00	25,200.00	-25,200.00	0.0%
20083-F · Prototyping/Implementing	5,600.00	18,000.00	-12,400.00	31.1%
20084-N · Conference Room	0.00	9,000.00	-9,000.00	0.0%
Total 20080 · Other/Micellaneous	5,600.00	58,200.00	-52,600.00	9.6%
20100-F · Indirect Cost	0.00	414,737.91	-414,737.91	0.0%
20111-N · Training Stipends	0.00	83,400.00	-83,400.00	0.0%
Total 20000 · STEM LD Grant	1,833,980.55	4,626,494.98	-2,792,514.43	39.6%
Total Expense	1,833,980.55	4,626,494.98	-2,792,514.43	39.6%
Net Ordinary Income	35,616.36	-4,626,494.98	4,662,111.34	-0.8%
Net Income	35,616.36	-4,626,494.98	4,662,111.34	-0.8%