

Niswonger Foundation
Statement of Cash Flows
July through December 2021

	Jul - Dec 21
OPERATING ACTIVITIES	
Net Income	1,695,924.81
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Stowers Maint Agreement	2,393.52
2201 · Accounts Payable	-25,703.92
2100 · Payroll Taxes Payable	-25.31
2306 · PPP Loan Payable	-107,667.00
2312 · Suntrust Line of Credit	-535,670.46
Net cash provided by Operating Activities	1,029,251.64
INVESTING ACTIVITIES	
15100 · Corporate Office Bldg	-737.14
15101 · NEC Building	-2,600.00
15500 · Facility Grounds Modifications	-35,650.00
1010 · Investments-Merrill Lynch	147.93
1011 · Investments-UBS	350,091.67
1013 · Investment - Ancora Catalyst	-34,872.54
1015 · Investments-Suntrust	-412,146.04
10200 · Federal Grant Funds Receivable	389,931.00
10300 · Non Federal Grants Receivable	131,420.00
Net cash provided by Investing Activities	385,584.88
FINANCING ACTIVITIES	
2302 · USDA Loan	-28,985.46
2410 · First Tennessee Line of Credit	-301,849.91
3100 · Net Assets - Unrestricted	-1,585,255.00
3200 · Temp Restricted Net Asset	1,585,255.00
Net cash provided by Financing Activities	-330,835.37
Net cash increase for period	1,084,001.15
Cash at beginning of period	1,596,571.10
Cash at end of period	2,680,572.25

Niswonger Foundation
Statement of Financial Position
 As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1006 · Cash-FTB-Checking	
1006-CR · Comprehensive Ed Resources	12,714.00
1006 · Cash-FTB-Checking - Other	-578,096.18
Total 1006 · Cash-FTB-Checking	-565,382.18
1007 · Cash-FTB-Savings	
1007-CA · CARE Advising	583,700.82
1007-CC · CareerConnect	30,327.97
1007-CO · CARE Online	50,812.00
1007-CR · Comp ED Res	263,321.79
1007-IC · Indirect Cost Income	48,888.51
1007-LI · LIFE Grant (Walmart)	21,534.12
1007-PT · Project on Trac	1,453,781.64
1007-ST · Stem Grant	58,514.27
1007 · Cash-FTB-Savings - Other	76,917.49
Total 1007 · Cash-FTB-Savings	2,587,798.61
1008 · STEM LD Checking	
1008-M · STEM LD Match	371,000.00
1008 · STEM LD Checking - Other	-209,568.85
Total 1008 · STEM LD Checking	161,431.15
1009 · Rural Life Checking	124,249.16
1014 · AP Access for All Checking	372,475.51
Total Checking/Savings	2,680,572.25
Accounts Receivable	
1200 · Accounts Receivable	
1201 · Accounts Receivable-Scholars	82,761.82
Total 1200 · Accounts Receivable	82,761.82
1310 · Cessna Sale	16,000.00
Total Accounts Receivable	98,761.82
Other Current Assets	
1017 · Employee Advance	600.00
13000 · Prepaid Expenses	
13100 · Stowers Maint Agreement	1,196.72
Total 13000 · Prepaid Expenses	1,196.72
Total Other Current Assets	1,796.72
Total Current Assets	2,781,130.79
Fixed Assets	
15000 · Furniture and Equipment	289,071.45
15100 · Corporate Office Bldg	4,465,028.53
15101 · NEC Building	781,600.00
15200 · Land - Operating	132,700.00
15500 · Facility Grounds Modifications	483,831.10
17000 · Accumulated Depreciation	-307,126.00
Total Fixed Assets	5,845,105.08
Other Assets	
1010 · Investments-Merrill Lynch	21,228.89
1011 · Investments-UBS	50,472.07
1013 · Investment - Ancora Catalyst	2,317,035.54
1015 · Investments-Suntrust	11,960,888.81
1016 · Collections	101,861.25

Niswonger Foundation
Statement of Financial Position
As of December 31, 2021

	Dec 31, 21
1861 · Present Value Discount-Asset	-17,395.00
Total Other Assets	14,434,091.56
TOTAL ASSETS	23,060,327.43
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2201 · Accounts Payable	169,320.22
Total Accounts Payable	169,320.22
Other Current Liabilities	
2100 · Payroll Taxes Payable	1,267.02
2110 · Direct Deposit Liabilities	-4,025.19
2312 · Suntrust Line of Credit	1,839,329.54
Total Other Current Liabilities	1,836,571.37
Total Current Liabilities	2,005,891.59
Long Term Liabilities	
2302 · USDA Loan	690,983.19
2400 · Note payable-major contributor	1,136,826.00
2410 · First Tennessee Line of Credit	384,311.36
Total Long Term Liabilities	2,212,120.55
Total Liabilities	4,218,012.14
Equity	
3000 · Opening Bal Equity	2,779.59
3100 · Net Assets - Unrestricted	14,488,978.89
3200 · Temp Restricted Net Asset	2,654,632.00
Net Income	1,695,924.81
Total Equity	18,842,315.29
TOTAL LIABILITIES & EQUITY	23,060,327.43

Niswonger Foundation
Profit & Loss
 July through December 2021

	Jul - Dec 21
Ordinary Income/Expense	
Income	
1102 · NTC Grant Revenue	160,056.37
19600 · WE Trac Payments	8,750.00
4000 · Contributions	
4008 · Project on Trac	550,000.00
4045-M · Rural Life Matching Funds	
4045-IK · In-Kind Contributions RL	167,020.00
4045-M · Rural Life Matching Funds - Other	57,000.00
Total 4045-M · Rural Life Matching Funds	224,020.00
4047-M · Stem Grant Matching Funds	40,000.00
4000 · Contributions - Other	440,556.56
Total 4000 · Contributions	1,254,576.56
4001-AI · Advising Grant Income	734,659.43
4010 · Investment income	552,973.59
4011 · Interest Income	308.06
4020 · Realized gains/losses	-355,824.05
4030 · Unrealized gains/losses	811,366.35
4035 · Other Income	195.42
4036 · Niswonger i3 Partnerships	
4037 · Consortium Fee	64,000.00
4038 · Online Seat Fee	82,990.00
Total 4036 · Niswonger i3 Partnerships	146,990.00
4040 · CARE Online	
4041 · CARE Consortium Fee	27,600.00
4042 · CARE Online Seat Fee	234,756.25
Total 4040 · CARE Online	262,356.25
4045 · Rural Life Grant	912,579.66
4046 · Comp Ed Resources Income	183,582.00
4047 · STEM LD Grant Income	
4047-TN · STEM LD Grant Income from TDOE	200,000.00
4047 · STEM LD Grant Income - Other	631,997.40
Total 4047 · STEM LD Grant Income	831,997.40
4048 · AP Access for All Revenue	542,606.04
4080 · Indirect Revenue	
1102-IC · NTC Indirect Revenue	13,517.39
4001-IC · CARE Advising Indirect Revenue	6,980.00
4045-IC · Rural Life Indirect Revenue	51,496.41
4047-IC · STEM LD Indirect Revenue	70,571.53
4048-IC · AP Access for All Indirect Reve	56,642.32
Total 4080 · Indirect Revenue	199,207.65
4100 · TN Community CARES Grant Income	-1,340.00
Total Income	6,245,040.73
Gross Profit	6,245,040.73
Expense	
10000 · Rural Life EIR Grant	
10001-F · Personnel-Federal	
10011-F · Executive Director	29,995.44
10012-F · Director of Prof. Learning	38,823.78
10013-F · Compliance Officer	20,000.04
10014-F · Technology Support	33,456.18
10015-F · Support/Other	1,802.22
10017-F · Comm & Dissemination Coord	32,223.78
10018-F · RL Coach	62,799.96

Niswonger Foundation
Profit & Loss
 July through December 2021

	Jul - Dec 21
10019-F · Fringe	25,243.92
Total 10001-F · Personnel-Federal	244,345.32
10002-F · Travel Federal	
10021-F · Local-Staff	13,218.20
Total 10002-F · Travel Federal	13,218.20
10004-F · Supplies-Federal	
10041-F · School Programs	152,915.33
Total 10004-F · Supplies-Federal	152,915.33
10004-N · Supplies-Non-Fed	
10041-N · Office	8,161.15
10042-N · School Programs	168,068.61
Total 10004-N · Supplies-Non-Fed	176,229.76
10005-F · Contractual-Federal	
10051-F · Independent Evaluator	17,580.50
10052-F · LeadingEdge Learning	32,500.00
10053-F · LEA Contracts	195,550.36
10055-F · Software/License Fee	113,917.58
10056-F · Lead Teacher Stipend	59,500.00
10059-F · TNTP	-4,520.42
Total 10005-F · Contractual-Federal	414,528.02
10005-N · Contractual-Non-Fed	
10055-N · Software/License/Newsela/Match	60,630.00
Total 10005-N · Contractual-Non-Fed	60,630.00
10006-F · Other-Fed	
10061-F · PD for Coaches	9,222.71
10062-F · PD for School Leaders	64,101.92
10063-F · Single Audit	3,000.00
Total 10006-F · Other-Fed	76,324.63
10006-N · Other Non-Fed	
10062-N · Office	34,000.00
Total 10006-N · Other Non-Fed	34,000.00
Total 10000 · Rural Life EIR Grant	1,172,191.26
11000 · NTC Grant	
11001 · NTC Grant Personnel	
110012 · Lead Coach	178,838.97
110013 · Summer Stipends	20,000.00
Total 11001 · NTC Grant Personnel	198,838.97
110014 · NTC Grant Supplies	
110041 · Computers	1,012.18
110014 · NTC Grant Supplies - Other	1,278.65
Total 110014 · NTC Grant Supplies	2,290.83
11002 · NTC Grant Fringe	
110021 · Program Lead	1,669.12
110022 · Lead Coach	1,690.12
Total 11002 · NTC Grant Fringe	3,359.24
11003 · NTC Grant Travel	
110031 · Local Travel	3,863.03

Niswonger Foundation
Profit & Loss
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	Jul - Dec 21
Total 11003 · NTC Grant Travel	3,863.03
Total 11000 · NTC Grant	208,352.07
14040 · CARE Online Expense	
14041 · CARE Consortium Fee	-4,600.00
Total 14040 · CARE Online Expense	-4,600.00
14046 · Comp Ed Resources Expense	7,901.62
20000 · STEM LD Grant	
20001 · STEM LD Personnel	
20011-F · Project Director	18,296.04
20012-F · Implementation Coor	28,200.00
20013-F · Curriculum Specialist	40,374.96
20014-F · Workforce Coordinator	21,752.88
Total 20001 · STEM LD Personnel	108,623.88
20021-F · Fringe	10,405.86
20030 · Travel	
20031-F · Regional & National	950.51
20032-F · Staff Local	528.43
20033-F · Participant Local	3,538.70
Total 20030 · Travel	5,017.64
20050 · Supplies	
20051-F · Office Supplies	1,675.86
20052-F · Marketing Supplies	1,876.28
20053-F · Instructional Supplies	24,695.67
20053-N · Instruational Supplies-Non-Fed	361.26
Total 20050 · Supplies	28,609.07
20060 · Contractual	
20061-F · Independent Evaluation-ANLAR	89,397.60
20062-F · TNTP	341,862.00
20063-N · If I had a Hammer	107,576.00
20064-F · BioBuilders	62,336.00
20065-F · UA-H Cybersecurity	25,341.80
20066-F · Streamworks	52,946.59
20067-F · Purdue	10,745.10
20068-F · ETSU Various	64,081.45
20074-F · Walters State	15,200.00
20075-F · School Lead Stipends	12,500.00
20076-F · OpenScied	6,600.00
20077-F · Civil Air Patrol	1,215.00
Total 20060 · Contractual	789,801.54
20080 · Other/Micellaneous	
20083-F · Prototyping/Implementiing	5,600.00
Total 20080 · Other/Micellaneous	5,600.00
Total 20000 · STEM LD Grant	948,057.99
30100 · NF Leasing	
30101 · NF Leasing Utilities	14,002.95
30100 · NF Leasing - Other	17,882.63
Total 30100 · NF Leasing	31,885.58
40000 · Project on Trac	
40001 · Personnel	
40011 · Project On Trac Salary	18,838.71
40012 · Site Coordinators	41,295.41
40013 · Tutors	62,123.18

Niswonger Foundation
Profit & Loss
 July through December 2021

	Jul - Dec 21
Total 40001 · Personnel	122,257.30
40014 · Transportation	3,599.69
40015 · Supplies (PD Computer)	95.63
40016 · Supplies Site	6,579.00
40017 · Software (Site)	10,158.75
40018 · Training/PD	75.00
Total 40000 · Project on Trac	142,765.37
4009-E · Scholars Assistant Expense	259.00
4081 · Indirect Cost Expense	30,570.32
5000 · Partnership programs	
5029 · Sustainability Plan/PD	
5029R · Reimbursement	11,183.00
Total 5029 · Sustainability Plan/PD	11,183.00
5050 · Other School Projects	23,629.22
5052 · Consortium/Online	
14036 · Niswonger i3 Partnership	
14037 · Consortium Fee	38,161.58
14038 · Online Seat Fee	141,187.00
14036 · Niswonger i3 Partnership - Other	21,550.00
Total 14036 · Niswonger i3 Partnership	200,898.58
Total 5052 · Consortium/Online	200,898.58
Total 5000 · Partnership programs	235,710.80
5055 · Ottway Ballfield Project	8,100.00
6000 · Scholarship program	
6005 · Tuition, room and board	178,049.87
6014 · Fall Care Packages	400.85
6015 · Leadership training	
6016 · Summer Training/freshman Orient	9,952.45
6017 · Winter Training	259.89
6018 · Outdoor Challenge	5,965.79
6026 · Junior Trip	1,000.00
Total 6015 · Leadership training	17,178.13
Total 6000 · Scholarship program	195,628.85
60000 · AP Access for All	
60001 · AP Access for All Personnel	
60011 · Director	45,000.00
60012 · Assistant Director	30,000.00
60013 · Administrative Coordinator	19,166.70
60015 · Online Pedagogy Coordinator	15,000.00
60016 · PO Cohorts Coordinator	15,000.00
60017 · Finance Coordinator	17,499.96
60018 · Fringe	11,313.86
Total 60001 · AP Access for All Personnel	152,980.52
60002 · Professional Fee/Grant & Award	
60021 · Regional Relationship Sepcialis	153,333.18
60022 · Laison and Student Tech Support	38,749.98
60025 · Supplemental Instructional Ser	1,520.00
60028 · High School Laison's Stipends	232,000.00
60029 · Online Teacher Stipends	84,000.00
60221 · Marketing	56,690.97
60222 · Financials and Audit	2,055.00
Total 60002 · Professional Fee/Grant & Award	568,349.13

Niswonger Foundation
Profit & Loss
 July through December 2021

	Jul - Dec 21
60003 · Supplies	
60032 · Textbook Materials Fees	13,037.30
60033 · Online Course Development	548.00
Total 60003 · Supplies	13,585.30
60004 · Travel/Conf & Meetings	
60041 · Travel for Directors & Rel Spec	4,017.36
60042 · College Board Dist AP Workshops	1,393.28
60043 · AP Teacher Training	64.59
Total 60004 · Travel/Conf & Meetings	5,475.23
60006 · Other Non Personnel	
60062 · Admin & Teacher Programs	54.99
60063 · Online & Paper Communications	8,291.89
60064 · Genius Student Information Syst	7,514.00
Total 60006 · Other Non Personnel	15,860.88
60007 · Indirect Cost	155.70
Total 60000 · AP Access for All	756,406.76
7000 · Mini-grants	65.00
7001 · Second Harvest/Backpack Prg	18,000.00
8000 · Operating expenses	
8003 · Personnel costs	
8005 · Salaries	233,910.81
8006 · Fringe Benefits	47,026.15
8015 · Payroll taxes	
8017 · State Unemployment Tax	127.50
8015 · Payroll taxes - Other	22,867.20
Total 8015 · Payroll taxes	22,994.70
8040 · Pension expense	13,431.06
Total 8003 · Personnel costs	317,362.72
8044 · NF Corp Office	37,292.88
8055 · Office supplies	8,614.35
8061 · Telephone & WiFi	16,709.60
8065 · Phone/Internet	4,591.54
8070 · Postage	1,158.95
8075 · Photocopying	921.62
8080 · Professional services	59,390.00
8090 · Board expenses	3,784.66
8096 · Website/Server	7,986.00
8110 · Other travel expenses	250.00
8120 · Meals & entertainment	4,413.18
8130 · Memberships, fees & licenses	928.66
8135 · Conferences & continuing ed	1,232.47
8140 · Insurance	
8143 · Fidelity Bond	128.00
8145 · D & O insurance	2,842.00
8146 · Business-Property	5,616.25
Total 8140 · Insurance	8,586.25
8155 · Investment fees	26,066.45
8162 · Interest Expense	
8163 · USDA Loan Interest	8,406.54
8162 · Interest Expense - Other	30,313.06
Total 8162 · Interest Expense	38,719.60
8165 · Form 990-PF tax	-9,940.16
8166 · Banking Fees	3,011.39

Niswonger Foundation
Profit & Loss
 July through December 2021

	Jul - Dec 21
Total 8000 · Operating expenses	531,080.16
9100 · NF CARE Program	
8008 · CARE Salaries	256,636.39
8016 · CARE Payroll Taxes	17,680.92
8041 · CARE/Retirement	6,631.74
9101 · Intern Stipends-CARE	15,833.33
9103 · Training & PD-CARE	7,488.96
9104 · Student Programs-CARE	582.28
9106 · Phone/Internet-CARE	4,064.86
9107 · Supplies & Materials-CARE	2,696.86
	311,615.34
Total 9100 · NF CARE Program	311,615.34
9300 · CareerConnect Program	
8009 · CC Personnel	40,497.08
9302 · CC Programs	4,070.72
9303 · CC Support/Administration	7,600.00
9600 · WE Track	
9602 · WE Website	10,625.00
	10,625.00
Total 9600 · WE Track	10,625.00
Total 9300 · CareerConnect Program	62,792.80
Total Expense	4,656,782.92
Net Ordinary Income	1,588,257.81
Other Income/Expense	
Other Income	
4007 · Non-refundable grant revenue	107,667.00
	107,667.00
Total Other Income	107,667.00
Net Other Income	107,667.00
Net Income	1,695,924.81

Niswonger Foundation
Schedule of Operating Expenses
July through December 2021

	Jul - Dec 21	Budget	% of Budget
Ordinary Income/Expense			
Expense			
8000 · Operating expenses			
8003 · Personnel costs			
8005 · Salaries	233,910.81	459,828.00	50.9%
8006 · Fringe Benefits	47,026.15	69,600.00	67.6%
8015 · Payroll taxes			
8017 · State Unemployment Tax	127.50	1,750.00	7.3%
8015 · Payroll taxes - Other	22,867.20	40,412.00	56.6%
Total 8015 · Payroll taxes	22,994.70	42,162.00	54.5%
8040 · Pension expense	13,431.06	26,300.00	51.1%
Total 8003 · Personnel costs	317,362.72	597,890.00	53.1%
8044 · NF Corp Office	37,292.88	120,000.00	31.1%
8045 · Computer software	0.00	500.00	0.0%
8046 · Computer Hardware	0.00	500.00	0.0%
8055 · Office supplies	8,614.35	13,000.00	66.3%
8061 · Telephone & WiFi	16,709.60	36,000.00	46.4%
8065 · Phone/Internet	4,591.54	15,000.00	30.6%
8070 · Postage	1,158.95	4,500.00	25.8%
8075 · Photocopying	921.62	2,000.00	46.1%
8080 · Professional services	59,390.00	100,000.00	59.4%
8081 · Grant Writing	0.00	20,000.00	0.0%
8090 · Board expenses	3,784.66	5,500.00	68.8%
8096 · Website/Server	7,986.00	10,000.00	79.9%
8100 · Publications/brochures			
8101 · Annual Report	0.00	6,000.00	0.0%
8103 · Scholar Directory	0.00	9,000.00	0.0%
Total 8100 · Publications/brochures	0.00	15,000.00	0.0%
8110 · Other travel expenses	250.00	8,500.00	2.9%
8120 · Meals & entertainment	4,413.18	4,000.00	110.3%
8130 · Memberships, fees & licenses	928.66	1,500.00	61.9%
8135 · Conferences & continuing ed	1,232.47	6,000.00	20.5%
8140 · Insurance			
8141 · Umbrella Policy	0.00	1,200.00	0.0%
8143 · Fidelity Bond	128.00	150.00	85.3%
8144 · Workers Comp	0.00	6,000.00	0.0%
8145 · D & O insurance	2,842.00	2,984.00	95.2%
8146 · Business-Property	5,616.25	8,500.00	66.1%
Total 8140 · Insurance	8,586.25	18,834.00	45.6%
8155 · Investment fees	26,066.45	30,000.00	86.9%
8162 · Interest Expense	30,313.06	54,000.00	56.1%
8165 · Form 990-PF tax	-9,940.16	20,000.00	-49.7%
8166 · Banking Fees	3,011.39	4,000.00	75.3%
Total 8000 · Operating expenses	522,673.62	1,086,724.00	48.1%
Total Expense	522,673.62	1,086,724.00	48.1%
Net Ordinary Income	-522,673.62	-1,086,724.00	48.1%
Net Income	-522,673.62	-1,086,724.00	48.1%

Niswonger Foundation
Schedule of Program Expense
 July through December 2021

	Jul - Dec 21	Budget	% of Budget
Ordinary Income/Expense			
Expense			
40000 · Project on Trac			
40001 · Personnel			
40011 · Project On Trac Salary	18,838.71	35,000.00	53.8%
40012 · Site Coordinators	41,295.41	140,000.00	29.5%
40013 · Tutors	62,123.18	100,800.00	61.6%
Total 40001 · Personnel	122,257.30	275,800.00	44.3%
40014 · Transportation	3,599.69	89,250.00	4.0%
40015 · Supplies (PD Computer)	95.63	600.00	15.9%
40016 · Supplies Site	6,579.00	17,500.00	37.6%
40017 · Software (Site)	10,158.75	78,400.00	13.0%
40018 · Training/PD	75.00	2,000.00	3.8%
40019 · Background Checks	0.00	7,000.00	0.0%
40020 · Evaluation/Dissemination	0.00	5,000.00	0.0%
Total 40000 · Project on Trac	142,765.37	475,550.00	30.0%
5000 · Partnership programs			
5028 · Storytelling Partnership	0.00	10,000.00	0.0%
5050 · Other School Projects	23,629.22	20,000.00	118.1%
Total 5000 · Partnership programs	23,629.22	30,000.00	78.8%
6000 · Scholarship program			
6001 · Niswonger Performance Scholarsh	0.00	6,500.00	0.0%
6005 · Tuition, room and board	178,049.87	225,000.00	79.1%
6010 · Books & Supplies	0.00	4,000.00	0.0%
6011 · Study Abroad/Scholar Travel	0.00	20,000.00	0.0%
6012 · Internships	0.00	7,000.00	0.0%
6013 · Non-scholar assistant	0.00	5,000.00	0.0%
6014 · Fall Care Packages	400.85	500.00	80.2%
6015 · Leadership training			
6016 · Summer Training/freshman Orient	9,952.45	10,000.00	99.5%
6017 · Winter Training	259.89	5,000.00	5.2%
6018 · Outdoor Challenge	5,965.79	12,000.00	49.7%
6019 · Senior trip	0.00	62,000.00	0.0%
6023 · Leadership Training Other	0.00	5,000.00	0.0%
6026 · Junior Trip	1,000.00	20,000.00	5.0%
Total 6015 · Leadership training	17,178.13	114,000.00	15.1%
6021 · Graduating Senior Dinner	0.00	500.00	0.0%
Total 6000 · Scholarship program	195,628.85	382,500.00	51.1%
7000 · Mini-grants	65.00	0.00	100.0%
9100 · NF CARE Program			
8008 · CARE Salaries	256,636.39	553,250.00	46.4%
8016 · CARE Payroll Taxes	17,680.92	43,050.00	41.1%
8041 · CARE/Retirement	6,631.74	21,000.00	31.6%
9101 · Intern Stipends-CARE	15,833.33	30,000.00	52.8%
9103 · Training & PD-CARE	7,488.96	8,000.00	93.6%
9104 · Student Programs-CARE	582.28	20,000.00	2.9%
9106 · Phone/Internet-CARE	4,064.86	17,400.00	23.4%
9107 · Supplies & Materials-CARE	2,696.86	7,300.00	36.9%
Total 9100 · NF CARE Program	311,615.34	700,000.00	44.5%
9300 · CareerConnect Program			
8009 · CC Personnel	40,497.08	101,000.00	40.1%
9302 · CC Programs	4,070.72	32,500.00	12.5%
9303 · CC Support/Administration	7,600.00	7,000.00	108.6%
9304 · CC Student Compensation/Program	0.00	32,000.00	0.0%
9600 · WE Track			
9602 · WE Website	10,625.00		
Total 9600 · WE Track	10,625.00		
Total 9300 · CareerConnect Program	62,792.80	172,500.00	36.4%
Total Expense	736,496.58	1,760,550.00	41.8%
Net Ordinary Income	-736,496.58	-1,760,550.00	41.8%
Net Income	-736,496.58	-1,760,550.00	41.8%

Niswonger Foundation
EIR Grant/Rural Life

October through December 2021

	Oct - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Contributions				
4045-M · Rural Life Matching Funds				
4045-IK · In-Kind Contributions RL	72,390.00			
Total 4045-M · Rural Life Matching Funds	72,390.00			
Total 4000 · Contributions	72,390.00			
4045 · Rural Life Grant	514,963.00			
4080 · Indirect Revenue				
4045-IC · Rural Life Indirect Revenue	51,496.41			
Total 4080 · Indirect Revenue	51,496.41			
Total Income	638,849.41			
Gross Profit	638,849.41			
Expense				
10000 · Rural Life EIR Grant				
10001-F · Personnel-Federal				
10011-F · Executive Director	14,997.72	60,000.00	-45,002.28	25.0%
10012-F · Director of Prof. Learning	19,698.78	78,795.00	-59,096.22	25.0%
10013-F · Compliance Officer	10,000.02	40,000.00	-29,999.98	25.0%
10014-F · Technology Support	16,974.30	67,898.00	-50,923.70	25.0%
10017-F · Comm & Dissemination Coord	16,350.00	65,400.00	-49,050.00	25.0%
10018-F · RL Coach	32,499.96	130,000.00	-97,500.04	25.0%
10019-F · Fringe	12,758.55	54,925.00	-42,166.45	23.2%
Total 10001-F · Personnel-Federal	123,279.33	497,018.00	-373,738.67	24.8%
10002-F · Travel Federal				
10021-F · Local-Staff	6,591.99	30,000.00	-23,408.01	22.0%
Total 10002-F · Travel Federal	6,591.99	30,000.00	-23,408.01	22.0%
10002-N · Travel Non-Fed				
10022-N · Regional/National Staff Travel	0.00	10,000.00	-10,000.00	0.0%
Total 10002-N · Travel Non-Fed	0.00	10,000.00	-10,000.00	0.0%
10004-F · Supplies-Federal				
10041-F · School Programs	108,781.13	155,790.00	-47,008.87	69.8%
Total 10004-F · Supplies-Federal	108,781.13	155,790.00	-47,008.87	69.8%
10004-N · Supplies-Non-Fed				
10041-N · Office	706.11	2,000.00	-1,293.89	35.3%
10042-N · School Programs	168,068.61	401,380.00	-233,311.39	41.9%
Total 10004-N · Supplies-Non-Fed	168,774.72	403,380.00	-234,605.28	41.8%
10005-F · Contractual-Federal				
10051-F · Independent Evaluator	31,139.75	124,559.00	-93,419.25	25.0%
10052-F · LeadingEdge Learning	0.00	93,220.00	-93,220.00	0.0%
10053-F · LEA Contracts	0.00	466,454.00	-466,454.00	0.0%
10054-F · PD Delivery	0.00	5,000.00	-5,000.00	0.0%
10055-F · Software/License Fee	80,366.99	125,000.00	-44,633.01	64.3%
10056-F · Lead Teacher Stipend	59,000.00	137,000.00	-78,000.00	43.1%
10059-F · TNTP	38,865.33	116,597.00	-77,731.67	33.3%
Total 10005-F · Contractual-Federal	209,372.07	1,067,830.00	-858,457.93	19.6%
10006-F · Other-Fed				
10061-F · PD for Coaches	516.58	15,000.00	-14,483.42	3.4%
10062-F · PD for School Leaders	62,421.90	227,000.00	-164,578.10	27.5%
10063-F · Single Audit	3,000.00	6,000.00	-3,000.00	50.0%
Total 10006-F · Other-Fed	65,938.48	248,000.00	-182,061.52	26.6%
10006-N · Other Non-Fed				
10061-N · Dissemination/Replication	0.00	12,000.00	-12,000.00	0.0%
10063-N · Meeting Space	0.00	2,036.00	-2,036.00	0.0%
10064-N · Audiovisual Fees	0.00	600.00	-600.00	0.0%
Total 10006-N · Other Non-Fed	0.00	14,636.00	-14,636.00	0.0%
10007-F · Training Stipends-Fed	0.00	5,311.00	-5,311.00	0.0%
Total 10000 · Rural Life EIR Grant	682,737.72	2,431,965.00	-1,749,227.28	28.1%
Total Expense	682,737.72	2,431,965.00	-1,749,227.28	28.1%
Net Ordinary Income	-43,888.31	-2,431,965.00	2,388,076.69	1.8%
Net Income	-43,888.31	-2,431,965.00	2,388,076.69	1.8%

Niswonger Foundation AP Access for All

July through December 2021

	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4048 · AP Access for All Revenue	542,606.04			
4080 · Indirect Revenue				
4048-IC · AP Access for All Indirect Reve	56,642.32			
Total 4080 · Indirect Revenue	<u>56,642.32</u>			
Total Income	<u>599,248.36</u>			
Gross Profit	599,248.36			
Expense				
60000 · AP Access for All				
60001 · AP Access for All Personnel				
60011 · Director	45,000.00	105,000.00	-60,000.00	42.9%
60012 · Assistant Director	30,000.00	70,000.00	-40,000.00	42.9%
60013 · Administrative Coordinator	19,166.70	45,000.00	-25,833.30	42.6%
60015 · Online Pedagogy Coordinator	15,000.00	35,000.00	-20,000.00	42.9%
60016 · PO Cohorts Coordinator	15,000.00	350,000.00	-335,000.00	4.3%
60017 · Finance Coordinator	17,499.96	40,000.00	-22,500.04	43.7%
60018 · Fringe	11,313.86	26,775.00	-15,461.14	42.3%
Total 60001 · AP Access for All Personnel	<u>152,980.52</u>	<u>671,775.00</u>	<u>-518,794.48</u>	<u>22.8%</u>
60002 · Professional Fee/Grant & Award				
60021 · Regional Relationship Sepcialis	153,333.18	373,383.00	-220,049.82	41.1%
60022 · Laison and Student Tech Support	38,749.98	90,417.00	-51,667.02	42.9%
60023 · Tech Support Seasonal/Website	0.00	52,500.00	-52,500.00	0.0%
60024 · Equity & Accessibility Consult	0.00	60,000.00	-60,000.00	0.0%
60025 · Supplemental Instructional Ser	1,520.00	75,000.00	-73,480.00	2.0%
60026 · AP Course Review Board	0.00	96,000.00	-96,000.00	0.0%
60027 · Online Course Review	0.00	50,000.00	-50,000.00	0.0%
60028 · High School Laison's Stipends	232,000.00	1,050,000.00	-818,000.00	22.1%
60029 · Online Teacher Stipends	84,000.00	300,000.00	-216,000.00	28.0%
60220 · Virtual Teacher Training Stipen	0.00	45,000.00	-45,000.00	0.0%
60221 · Marketing	56,690.97	100,000.00	-43,309.03	56.7%
60222 · Financials and Audit	2,055.00	40,000.00	-37,945.00	5.1%
Total 60002 · Professional Fee/Grant & Award	<u>568,349.13</u>	<u>2,332,300.00</u>	<u>-1,763,950.87</u>	<u>24.4%</u>
60003 · Supplies				
60031 · AP Teacher Cohorts	0.00	30,000.00	-30,000.00	0.0%
60032 · Textbook Materials Fees	13,037.30	19,500.00	-6,462.70	66.9%
60033 · Online Course Development	548.00	175,000.00	-174,452.00	0.3%
Total 60003 · Supplies	<u>13,585.30</u>	<u>224,500.00</u>	<u>-210,914.70</u>	<u>6.1%</u>
60004 · Travel/Conf & Meetings				
60041 · Travel for Directors & Rel Spec	4,017.36	100,000.00	-95,982.64	4.0%
60042 · College Board Dist AP Workshops	1,393.28	75,000.00	-73,606.72	1.9%
60043 · AP Teacher Training	64.59	185,000.00	-184,935.41	0.0%
Total 60004 · Travel/Conf & Meetings	<u>5,475.23</u>	<u>360,000.00</u>	<u>-354,524.77</u>	<u>1.5%</u>
60005 · AP Test Fees	0.00	190,000.00	-190,000.00	0.0%
60006 · Other Non Personnel				
60061 · College Board Membership	0.00	400.00	-400.00	0.0%
60062 · Admin & Teacher Programs	54.99	5,000.00	-4,945.01	1.1%
60063 · Online & Paper Communications	8,291.89	50,000.00	-41,708.11	16.6%
60064 · Genius Student Information Syst	7,514.00	30,000.00	-22,486.00	25.0%
60065 · Canvas Learning System				
60065-S · Canvas Studio	0.00	8,500.00	-8,500.00	0.0%
60065 · Canvas Learning System - Other	0.00	17,700.00	-17,700.00	0.0%
Total 60065 · Canvas Learning System	<u>0.00</u>	<u>26,200.00</u>	<u>-26,200.00</u>	<u>0.0%</u>
Total 60006 · Other Non Personnel	<u>15,860.88</u>	<u>111,600.00</u>	<u>-95,739.12</u>	<u>14.2%</u>
Total 60000 · AP Access for All	<u>756,251.06</u>	<u>3,890,175.00</u>	<u>-3,133,923.94</u>	<u>19.4%</u>
Total Expense	<u>756,251.06</u>	<u>3,890,175.00</u>	<u>-3,133,923.94</u>	<u>19.4%</u>
Net Ordinary Income	<u>-157,002.70</u>	<u>-3,890,175.00</u>	<u>3,733,172.30</u>	<u>4.0%</u>
Net Income	<u><u>-157,002.70</u></u>	<u><u>-3,890,175.00</u></u>	<u><u>3,733,172.30</u></u>	<u><u>4.0%</u></u>

**Niswonger Foundation
STEM LD**

January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Contributions				
4047-M · Stem Grant Matching Funds	156,000.00			
Total 4000 · Contributions	156,000.00			
4047 · STEM LD Grant Income				
4047-TN · STEM LD Grant Income from TDOE	200,000.00			
4047 · STEM LD Grant Income - Other	834,731.90			
Total 4047 · STEM LD Grant Income	1,034,731.90			
Total Income	1,190,731.90			
Gross Profit	1,190,731.90			
Expense				
20000 · STEM LD Grant				
20001 · STEM LD Personnel				
20011-F · Project Director	36,592.08	36,600.00	-7.92	100.0%
20012-F · Implementation Coor	35,400.00	48,375.00	-12,975.00	73.2%
20013-F · Curriculum Specialist	47,574.96	60,563.00	-12,988.04	78.6%
20014-F · Workforce Coordinator	41,818.02	43,500.00	-1,681.98	96.1%
20015-F · Admin Assistant	0.00	12,600.00	-12,600.00	0.0%
20016-F · Office Mgr/Accounting	1,249.52	3,745.00	-2,495.48	33.4%
Total 20001 · STEM LD Personnel	162,634.58	205,383.00	-42,748.42	79.2%
20021-F · Fringe	15,733.62	25,981.00	-10,247.38	60.6%
20030 · Travel				
20031-F · Regional & National	950.51	27,168.00	-26,217.49	3.5%
20032-F · Staff Local	528.43	855.00	-326.57	61.8%
20033-F · Participant Local	3,538.70	5,400.00	-1,861.30	65.5%
Total 20030 · Travel	5,017.64	33,423.00	-28,405.36	15.0%
20050 · Supplies				
20051-F · Office Supplies	3,731.64	10,000.00	-6,268.36	37.3%
20052-F · Marketing Supplies	1,876.28	2,000.00	-123.72	93.8%
20053-F · Instructional Supplies	24,695.67	65,000.00	-40,304.33	38.0%
20053-N · Instructional Supplies-Non-Fed	75,323.26	90,000.00	-14,676.74	83.7%
Total 20050 · Supplies	105,626.85	167,000.00	-61,373.15	63.2%
20060 · Contractual				
20061-F · Independent Evaluation-ANLAR	89,397.60	89,398.00	-0.40	100.0%
20062-F · TNTP	341,862.00	393,695.00	-51,833.00	86.8%
20063-N · If I had a Hammer	107,576.00	106,860.00	716.00	100.7%
20064-F · BioBuilders	77,986.00	78,050.00	-64.00	99.9%
20065-F · UA-H Cybersecurity	25,341.80	192,099.00	-166,757.20	13.2%
20066-F · Streamworks	111,352.72	142,834.00	-31,481.28	78.0%
20067-F · Purdue	10,745.10	32,978.00	-22,232.90	32.6%
20068-F · ETSU Various	64,081.45	64,081.45	0.00	100.0%
20071-F · Local Champions	0.00	6,000.00	-6,000.00	0.0%
20072-F · Website/Database	0.00	16,563.55	-16,563.55	0.0%
20073-F · PD Online Design	0.00	1,790.00	-1,790.00	0.0%
20074-F · Walters State	15,200.00	15,200.00	0.00	100.0%
20075-F · School Lead Stipends	12,500.00	29,000.00	-16,500.00	43.1%
20076-F · OpenScied	6,600.00	54,050.00	-47,450.00	12.2%
20077-F · Civil Air Patrol	1,215.00	17,010.00	-15,795.00	7.1%
20078-F · Northeast State	0.00	3,000.00	-3,000.00	0.0%
Total 20060 · Contractual	863,857.67	1,242,609.00	-378,751.33	69.5%
20080 · Other/Micellaneous				
20081-N · Dissemination/Replication	0.00	2,000.00	-2,000.00	0.0%
20082-F · Subsitute Fees/Teachers	0.00	8,400.00	-8,400.00	0.0%
20083-F · Prototyping/Implementiing	5,600.00	6,000.00	-400.00	93.3%
Total 20080 · Other/Micellaneous	5,600.00	16,400.00	-10,800.00	34.1%
20100-F · Indirect Cost	0.00	169,079.00	-169,079.00	0.0%
20111-N · Training Stipends	0.00	55,500.00	-55,500.00	0.0%
Total 20000 · STEM LD Grant	1,158,470.36	1,915,375.00	-756,904.64	60.5%
Total Expense	1,158,470.36	1,915,375.00	-756,904.64	60.5%
Net Ordinary Income	32,261.54	-1,915,375.00	1,947,636.54	-1.7%
Net Income	32,261.54	-1,915,375.00	1,947,636.54	-1.7%