

SECOND HARVEST FOOD BANK of Northeast Tennessee



1020 Jericho Drive • Kingsport, Tennessee 37663
Ph: 423-279-0430 • Fx: 423-279-0590
www.netfoodbank.org

October 17, 2016

Dr. Nancy Dishner
Executive Vice-President
Niswonger Foundation
P.O. Box 5112
Greeneville, TN 37743

Dear Dr. Dishner,

Second Harvest Food Bank of Northeast Tennessee would like to thank you for your support of our Food for Kids Backpack Program for the students in Hancock County. Your loyal and long-standing support has enabled us to provide supplemental, nutritious food to the students who are at-risk of going hungry without our program. On behalf of the children we serve in Hancock County, we respectfully submit consideration for \$10,509 from Niswonger Foundation to sponsor Food for Kids for these children for the 2016-2017 school year.

The FFK Backpack Program is a vital component to combating childhood hunger and is a collaborative effort with area schools to provide food for chronically hungry children to take home every other weekend and during holidays. Federal Free and Reduced Breakfast and Lunch Programs offer a safety net for these children during the school day; however, during weekends, holidays and summer break, these children have little to no access to food at home. FFK helps chronically hungry children have enough to eat so they can concentrate on their school work enabling them to learn and succeed at school.

Map the Meal Gap 2016 reports that 31% of Hancock County's children are food insecure-meaning they lack regular access to enough nutritious foods to maintain a healthy, active lifestyle. FFK targets food insecure children who are economically disadvantaged (defined by participation in federal school meals program). Hancock County has an ED rate of 81.6% which is 782 students. For approximately \$93.00, one child will receive eighteen bags full of nutritious meals and snacks during the school year. This year, Second Harvest Food Bank is distributing three additional bags for each child without increasing the overall cost of the program. The food bank is also introducing some family sized items periodically to the bags, such as a box of raisin bran cereal, oatmeal, macaroni and cheese, and full sized cans of fruits and vegetables, while keeping the bag manageable for the children to take home. There is absolutely no cost to the child or the school.

FFK Backpack Program is critical to meeting the nutritional needs of Hancock County students. The county is very rural with limited food resources (retail, community feeding programs, etc.). Your support is vital in Hancock County as there are few other foundations or corporate partners to support the program in this area. Currently, 113 students are enrolled in FFK for this school year and your support will help each one to be nourished rather than underfed.



FEEDING THE HUNGRY IN NORTHEAST TENNESSEE SINCE 1986
Serving Carter, Greene, Hancock, Hawkins, Johnson, Sullivan, Unicoi, and Washington Counties

We respectfully request that Niswonger Foundation partner with us again in our mission and support our strategic initiative to feed hungry children in Hancock County through FFK. Your contribution will be designated to our ongoing effort to ensure that the children in Hancock County who are at-risk for hunger and malnutrition have access to food. Thank you for considering our request. Should you need additional information, please do not hesitate to contact us at (423) 279-0430.

Sincerely yours,

A handwritten signature in blue ink, appearing to read 'Rhonda Chatin', is written over the printed name and title.

Rhonda Chatin
Executive Director



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248219411
Jan. 31, 2014 LTR 4168C 0
62-1303822 000000 00

00021601

BODC: TE

SECOND HARVEST FOOD BANK OF
NORTHEAST TENNESSEE INC
1020 JERICO DR
KINGSPORT TN 37663



019135

Employer Identification Number: 62-1303822
Person to Contact: Laura A. Botkin
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 22, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in May 1987.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/efo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

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SECOND HARVEST FOOD BANK OF
NORTHEAST TENNESSEE INC
1020 JERICO DR
KINGSPORT TN 37663

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,

Susan M. O'Neill

Susan M. O'Neill, Department Mgr.
Accounts Management Operations

**SECOND HARVEST FOOD BANK OF NORTHEAST TENNESSEE
FY17 OPERATING BUDGET**

REVENUE

General Contributions	430,499
Church Donations	58,000
Board Member Donations	0
Service Organizations Donations	36,100
Corporate Donations	311,700
Foundation Grants	440,000
Special Events	356,000
City/County Donations	12,100
Direct Mail/Newsletter	565,400
Stock Donation	4,700
Realized/Unrealized Gain/Loss	0
Bequests	0

TOTAL DONATIONS AND GRANTS	<u>2,214,500</u>
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Shared Maintenance	182,400
Food Purchase Shared Maintenance	57,000
Delivery Charges	10,600
Mobile Food Pantry Box	38,875
Purchased Cost Recovered	570,000
FFK Pack	448,020

TOTAL DISTRIBUTION FEES	<u>1,306,895</u>
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Other Income	8,592
Interest Earned	7,815
In-Kind Donations	7,804
Donated Food	0
Gain/Loss on Asset Sale	0
USDA Commodities Monies	60,000
USDA Commodities	0
Dividends	0
State of Tennessee	70,880
SFSP Revenue	137,663
Rental/Lease Income	80,613

TOTAL GOVERNMENT AND OTHER INCOME	<u>373,367</u>
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TOTAL REVENUE	3,894,762
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**SECOND HARVEST FOOD BANK OF NORTHEAST TENNESSEE
FY17 OPERATING BUDGET**

EXPENDITURES

Food Purchase Expense	1,264,165
Produce VAP/PPO Expense	177,000

TOTAL FOOD ACQUISITION COSTS	<u>1,441,165</u>
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Salaries	894,443
Wages-Hourly	0
Overtime Wages	0
SS Taxes-Employer	55,494
MC Taxes - Employer	12,969
State Unemployment Taxes	0
Contract labor	13,000
Health and Life Insurance	93,917
Worker's Compensation Insurance	14,625
Bonuses-EE Benefits	2,850
Payroll Service	1,768
H.R. Expense	5,959
403B Retirement Contribution	12,208
Temp and Americorp Expense	55,400
Motor Vehicles - Gas and Maintenance	58,370
Motor Vehicles - Repairs	31,400
Motor Vehicles Licenses and Fees	5,452
Motor Vehicles Insurance	16,193
Truck and Trailer Rentals	300
Incoming Freight Charges	126,492
Motor Vehicle Depreciation	55,559
In-Kind Freight and Other	12,804
Warehouse Equipment and Supplies	20,000
Warehouse Equipment Repairs	12,289
Building Maintenance	12,000
Building Depreciation	42,315
Building Insurance	9,828
Garbage Collection	10,200
Pest Control	3,000
Electricity	66,577
Water	4,200
Repack and Labeling	19,534
Telephone	11,626
Warehouse Equipment Depreciation	12,816
Bond & DAIA Processing Insurance	357

**SECOND HARVEST FOOD BANK OF NORTHEAST TENNESSEE
FY17 OPERATING BUDGET**

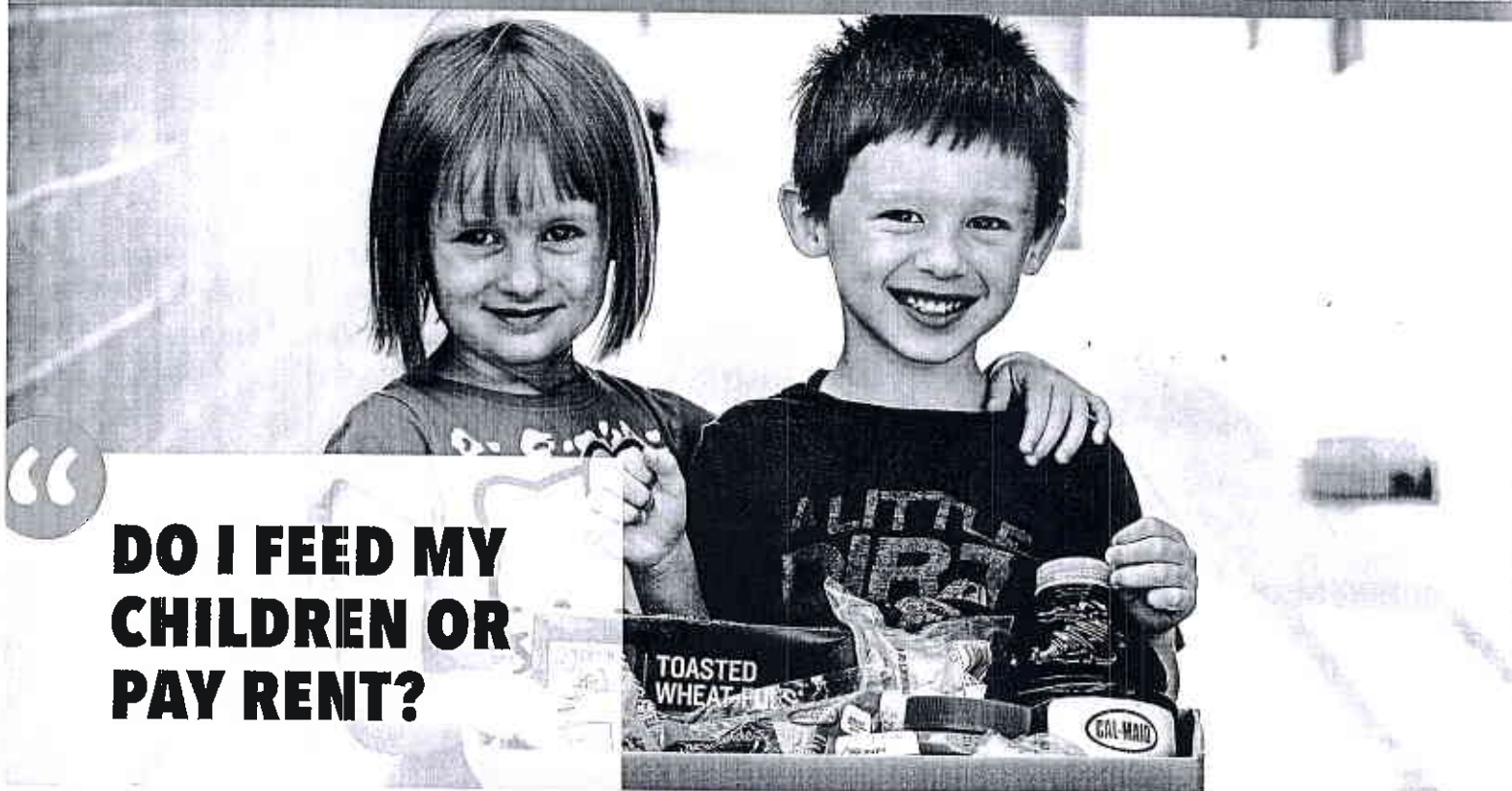
Agency / Equipment Grants	0
Bank Charges	11,763
Legal/Professional Services	11,948
Furniture and Fixtures Depreciation	3,704
Rental Equipment (Facilities and Equip.)	13,500
Security System	336
Janitorial Supplies	1,700
Office Supplies	6,331
Printing and Publications	5,485
Postage	7,257
Office Equipment R&M	5,014
Office Equipment Depreciation	10,813
Computer Expense	19,434
Furniture and Fixtures	0
Board and Committee Expenses	1,038
Direct Mail Expense	153,900
Education and Training	1,502
Dues Fees and Permits	8,486
Subscriptions	0
Bad Debts	2,000
Interest and Penalties	0
General Liability/Umbrella Insurance	3,407
Directors and Officers Liability Insurance	2,888
Taxes- Other	0
Promotional and Marketing	16,225
Shared Maintenance Grants Expense	455,403
Registration Fees - Conferences and Seminars	3,950
Airfare and Hotel	9,485
Parking and Tolls	608
Mileage	750
Per Diem	325
Meals	2,400
TOTAL EXPENSES	<u>3,894,762</u>
NET SURPLUS (DEFICIT)	<u>0</u>

SHARING THE HARVEST

Second Harvest Food Bank
of Northeast Tennessee

FEEDING
AMERICA

Working together to achieve a hunger-free Northeast Tennessee.



DO I FEED MY CHILDREN OR PAY RENT?

Thanks to you, families won't have to make that choice this Thanksgiving.

When a struggling family — living on food stamps and a meager income — reaches the end of the month, they're often faced with an impossible question:

Do I pay the rent? Or do I feed my family?

That feeling is never more powerful than during the holidays, when some local families fear being left out of the Thanksgiving

and Christmas celebrations.

At Second Harvest, requests for food always increase in October, November, and December . . . and we try to meet that very real need.

Thanks to your support, we are able to help many families during this time.

Here's how some of our neighbors reacted to receiving

Project Thanksgiving baskets last year:

- *"I am retired and by the time I pay my bills, there is very little money left. That's why I am so thankful for Second Harvest and the food from Project Thanksgiving."*
- *"We are a family of 10. Last year we had nothing but each other for Thanksgiving and Christmas, but the food from Second Harvest gave us a wonderful meal . . . Truly a blessing."*
- *"Thank you for providing my family with a meal last Thanksgiving. It*

(CONT'D pg. 2)

For more information visit www.netfoodbank.org

"WILL WE EAT?"
CONT'D FROM PG. 1

really made our house feel like a home for the holidays."

- *"I am taking care of my 79-year-old mother. Last November, my husband had to have a leg amputated. I hadn't even thought about Thanksgiving when I heard my family would receive a food box. What a wonderful blessing for my family!"*
- *"During the holidays, work slows down for my husband. The food box helped us during a very tight time, and we had a wonderful Thanksgiving dinner, thanks to Second Harvest. God bless you!"*
- *"Things get very tight with one income, and with two growing boys plus myself and my spouse to feed. It's reassuring to know that someone is there to help you when you really need it."*

📅 UPCOMING EVENTS

- Nov. 19: WCQR Project Thanksgiving Radiothon
6 a.m. – 6 p.m.
- Nov. 11-12: Project Thanksgiving volunteer days
- Nov. 12: Scouting for Food bag distribution day
- Nov. 19: Scouting for Food bag collection day
- Nov. 24-25: Thanksgiving Holiday
- Nov. 29: Giving Tuesday
- Dec. 2: Legislative Day at the food bank
- Dec. 1-24: Holiday Food Drives posted on website

(For details, go to www.netfoodbank.org)

THE SEASONS OF HUNGER

A Message from our Executive Director



To everything there is a season . . . including here at Second Harvest Food Bank of Northeast Tennessee.

This summer we served an average of 15,000 meals each month, many via our Lunch Express mobile units. Our Summer Feeding programs help reduce hunger, especially in rural areas.

In September, Hunger Action Month, we asked everyone to take action and fight hunger all month long, as Feeding America's network of food banks engaged citizens to take action against hunger in their own communities.

Now fall has set in and school is back in session. Our Food for Kids Backpack Program is providing bags of meal items and healthy snacks for children to take home and eat after school and on weekends, providing food for more than 5,000 children.

In November, we'll team up with WCQR Radio for "Project Thanksgiving," where your donation can provide Thanksgiving meals for more than 6,000 local families.

As we enter the holiday season and winter months, the need for food assistance rises. We are grateful for your help in the ongoing fight against hunger. Your support is crucial to the 43,000 people who rely on us and our agencies for the food they need.

Your support gets our hungry neighbors through all the seasons of hunger here in Northeast Tennessee.

With deepest gratitude,

Rhonda Perrigan Chafin, Executive Director

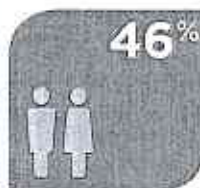
P.S. Our 30th Anniversary is this year! — Thank you for making it possible.



OLDER ADULT CLIENT HOUSEHOLD COPING STRATEGIES IN PRIOR YEAR



Buy cheapest food, even if it is unhealthy



Receive help from family or friends



Water down food or drink



Sell or pawn personal property



Grow food in home or community garden

58%
REPORT
USING 3+
STRATEGIES

Help for the Golden Years

by Donna

I've provided for myself throughout my life. I raised six children, worked full time, and never once had to ask for help. I retired to a small farm, where I live to this day.

I raise chickens and grow most of my own vegetables – but I still need help with food sometimes. At one point, I had to choose between buying food and paying for heat, so I put my pride aside and went to my local food pantry.

The people there made it easy to ask for help. They were respectful and they truly cared. I now rely on the food pantry to supplement the food I grow and the little I can afford to buy. Without Second Harvest, I wouldn't have all the food that I need.

I've learned that I'm not the only one who struggles. Many people are going through rough times, but it's comforting to know that my friends at the food pantry will help lift me up when I fall . . . and to help me enjoy my golden years.



Go to www.netfoodbank.org
or call **423-279-0430** to learn
more about how you can help
your hungry neighbors.

THANK YOU!

Seniors Feeling the Pinch

Since the start of the recession in 2007, the percentage of seniors experiencing food insecurity rose by 40 percent, and the number of seniors at risk of hunger increased by 63 percent. (Food insecurity, as defined by the USDA, is a “household-level economic and social condition of limited or uncertain access to adequate food.”)

The statistics are even more troubling in the South — including our service area — where older adult households have the highest rate of choosing between paying for food and medical care in the past year (72%). In addition, they are most likely to report making difficult decisions between paying for food and other necessities, including utilities, housing and transportation. The rates of spending tradeoffs may be particularly high in the South, in part, because older adult households in this region are most likely to live in poverty (72%, compared to approximately two-thirds in the other U.S. regions).

That's why help from friends like you is so important. Thanks to your support, Second Harvest's Mobile Food Pantry provided for 11,637 seniors in the last year alone.

Sources: Feeding America, Second Harvest



Leave a Lasting Legacy

Rock and Kathi Baty have supported Second Harvest for years, because they want to make sure that hungry individuals and families in Northeast Tennessee have enough to eat to lead healthy, active lives. They also want to keep supporting us for years to come so they've set up a bequest to Second Harvest in their will that helps feed future generations.

You can join the Baty's in supporting Second Harvest in your own estate planning.

The food bank has set up an endowment, the Perennial Society of Second Harvest Food Bank of Northeast Tennessee. Your gift to the endowment will continue to feed hungry neighbors and leave a lasting impact on the community.

A planned gift can include donating stock, naming Second Harvest as your beneficiary

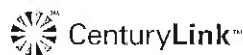


on a life insurance policy or retirement account, or simply by making a bequest.

For more information, contact development@netfoodbank.org or (423) 279-0430, ext. 201 or talk to your financial advisor.

Thank You to Our Annual Corporate Partners

Platinum Plate



Gold Plate



Silver Plate

Ameriprise Financial, K-VA-T Food Stores, OSIsoft, Inc.,

Copper Plate

Kellogg Company, Sam's Club - Johnson City, SiteOne Landscape Supply, Subco East, Walmart Supercenter - Rogersville, Waste Management

Bronze Plate

American Water Heater, Bell Helicopters, Cherry Point Animal Hospital, Coca-Cola Bottling Co., Crowder RV Center, CSX, Darden Restaurants, DaVita TN Smokie Mountain

Dialysis, DaVita Tennessee Valley Dialysis Center, Domtar, Eric Indemnity/Triton Insurance, Host Engineering, Inc., Jeffery's Choice, Johnson City Honda, Keller Glasco Inc., Klein and Associates, Kroger, Mountain Empire Oil Company, Nuclear Fuel Services, Olde Jonesborough Body Shop, Panera, LLC, Piedmont Milk Sales, Price & Ramey, Inc., Quint-C Pallett, Roddy Vending Company, Inc., Siemens Energy & Automation, Southern Seeding, Inc., SunTrust Bank, Volunteer Animal Hospital, Walmart Neighborhood Market - Kingsport, Walmart - West Market St., Johnson City

Annual Media Sponsor — WJHL News Channel 11

Contact us for information on being an Annual Corporate Partner at (423) 279-0430 ext. 201

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Second Harvest Food Bank
of Northeast Tennessee
1020 Jericho Drive
Kingsport, TN 37663

Our mission is to feed the hungry in Northeast Tennessee by securing and distributing food and engaging our community in the fight to end hunger through regional partnerships, programs, and education.