



**The Knoxville Symphony Orchestra wishes to bring music to students in upper East Tennessee:**

**The KSO will present showings of the 2019 Young People's Concert at the Niswonger Performing Arts Center.**

**Proposed Date: Tuesday, November 5, 2019**

**Proposed Concerts: 9:30 AM and 11:00 AM**

**Cost: \$13,525\*\***

Six Young People's Concerts were presented during the 2018-2019 season. Four concerts in Knoxville at the Knoxville Civic Auditorium served 8,387 public, private, and home school students in and around Knox County. Two concerts at the Niswonger Performing Arts Center served an additional 2,201. These concerts included students from the upper East Tennessee school districts: Bristol City, Cocke County, Elizabethton City, Greene County, Greeneville City, Hamblen County, Jefferson County, Kingsport City and Washington County. Themes for the concerts are chosen by the KSO's Education Advisory Council made up of elementary and middle school music educators from the Knox County Public School System and several Knoxville private schools. The KSO Education Advisory Council will meet on May 16, 2019.

Young People's Concerts are unique educational programs, designed for students in grades three through five (we invite grades two through seven, believing that they can benefit from the music even if the presentation is not specific to their grade level). Concerts feature young soloists and exciting visual elements to help students stay involved in the presentation. In addition, curriculum materials, including cds and lesson plans are provided for teachers in advance of the concert so that they may prepare their students for the concepts introduced through the live concert experience and so that students may engage with the orchestra through hands-on participation (singing, creating rhythms, etc.). The concerts will be conducted by the KSO's Resident Conductor, James Fellenbaum. Themes under consideration include: Rhythm (with a multi-cultural focus), Teamwork, a composer themed concert to celebrate Beethoven's 250<sup>th</sup> Birthday in 2020, and a mystery themed concert.

\*\* As in previous seasons, the above sponsorship amount will allow students to be admitted to the concert free of charge on a first come, first served basis.

Knoxville Symphony Orchestra Fiscal Year 2020 Niswonger Foundation Proposal

		Greeneville YPC Tuesday, November 20, 2018 FY2019	Greeneville YPC Tuesday, November 5, 2019 FY2020
<b>INCOME</b>	<b>Account Description</b>		
	Single Ticket Sales		
	Annual Support - KSL		
	Concert Sponsorships		
	Contract Fees	13,260.00	13,525.00
	Grants-Other		
	Annual Support - KSL		
	<b>Total Revenue</b>	<b>13,260.00</b>	<b>13,525.00</b>
<b>EXPENSE</b>	<b>Account Description</b>		
	Per-Service Salary Expense	(\$3,673)	(\$3,750)
	Per-Service Doubling	(\$228)	(\$228)
	Late Charge		
	Parking Expense	(\$107)	(\$110)
	Guest Artist-Fees	(\$300)	(\$300)
	Guest Artist-Meals	(\$47)	(\$50)
	Guest Artist-Travel & Hotel	(\$153)	(\$150)
	Salary Expense		
	Musician Travel Pay	(\$1,316)	(\$1,320)
	Parking Expense		
	Other Benefits-Musicians		
	Meals/Per Diem	(\$1,448)	(\$1,450)
	Mileage Reimbursement	(\$536)	(\$550)
	Travel & Hotel	(\$1,373)	(\$1,375)
	Consulting Services		
	Postage & Mailing	(\$45)	(\$50)
	Printing	(\$53)	(\$50)
	Audiovisual	(\$1,000)	(\$1,000)
	Cartage	(\$105)	(\$105)
	Equipment Rental	(\$209)	(\$300)
	Lighting Expense		
	Sets, Props & Costumes		(\$100)
	Sound Expense		
	Tuning & Repair		
	Music Purchase		
	Music Rental		
	Other Music Expense		
	Hall Expense		
	Hall Rental		
	Weather Insurance		
	Stagehands		(200.00)
	Ushers, Doorment & Other		
	Donor Events		
	Printing		
	Postage & Mailing		
	Payroll Taxes	(\$444)	(455.00)
	Unemployment	(\$163)	(163.00)
	<b>Subtotal Production Expense</b>	<b>(11,200.31)</b>	<b>(11,706.00)</b>
	<b>Total Direct Expenses:</b>	<b>(11,200.31)</b>	<b>\$ (11,706.00)</b>
	<b>Total Core &amp; Rehearsal Expenses:</b>	<b>(5,888.96)</b>	<b>\$ (6,006.74)</b>
	<b>Total including Core Expenses:</b>	<b>(17,089.27)</b>	<b>\$ (17,712.74)</b>