



Kids

May 4, 2018

Dr. Nancy Dishner
Niswonger Foundation
Tusculum College
P.O. Box 5112
Greeneville, TN 37743

Dear Dr. Dishner,

Please find attached a proposal to return Young People's Concerts to the Niswonger Performing Arts Center on November 20, 2018. This month, we will send save-the-date emails to constituents and will follow with a postcard and email campaign in August! Themes for 2018 concerts are under development and will be presented to the KSO's Education Advisory Council on May 16, 2018.

I am also enclosing a budget that includes the KSO's actual expenses from November, 2017, and our anticipated expenses for 2018. These numbers include a slight increase in musician costs that make up a majority of our expenses for concerts in Greeneville, a guest artist line item as we do not know who our guest will be at this time, and a stagehand line, as we do not know the production requirements at this time. The sponsorship includes costs for core string and woodwind musicians and per-service woodwind, brass and percussion musicians for the performances in Greeneville. The KSO will cover the remaining cost of core musicians, rehearsals and assume any additional expense for guest artists.

Thank you so much for your continued support of the Knoxville Symphony's educational programs. We are very excited to continue to serve audiences from upper East Tennessee. And thank you for your consideration of this proposal for 2018.

Sincerely,

A handwritten signature in black ink that reads "Jennifer B Harrell". The signature is written in a cursive style.

Jennifer Barnett Harrell
Director of Education & Community Partnerships



The Knoxville Symphony Orchestra wishes to bring music to students in upper East Tennessee:

The KSO will present showings of the 2018 Young People's Concert at the Niswonger Performing Arts Center.

Proposed Date: Tuesday, November 20, 2018

Proposed Concerts: 9:30 AM and 11:00 AM

Cost: \$13,260**

Six Young People's Concerts were presented during the 2017-2018 season. Four concerts in Knoxville at the Knoxville Civic Auditorium served 7,477 public, private, and home school students in and around Knox County. Two concerts at the Niswonger Performing Arts Center served an additional 2,216. These concerts included students from the upper East Tennessee school districts: Bristol City, Cocke County, Elizabethton City, Greene County, Greeneville City, Hamblen County, Jefferson County, Kingsport City and Washington County. Themes for the concerts are chosen by the KSO's Education Advisory Council made up of elementary and middle school teachers from the Knox County Public School System, with a meeting scheduled for May 16, 2018.

Young People's Concerts are unique educational programs, designed for students in grades three through five (we invite grades two through seven, believing that they can benefit from the music even if the presentation is not specific to their grade level). All concerts feature young soloists and exciting visual elements to help students stay involved in the presentation. In addition, curriculum materials, including cds and lesson plans are provided for teachers in advance of the concert so that they may prepare their students for the concepts introduced through the live concert experience and so that students may create music with the orchestra through hands-on participation. The concerts will be conducted by the KSO's Music Director, Aram Demirjian.

** As in previous seasons, the above sponsorship amount will allow students to be admitted to the concert free of charge on a first come, first served basis.

Knoxville Symphony Orchestra Fiscal Year 2019 Niswonger Foundation Proposal

Account		Greenville YPC	Greenville YPC
		Wednesday, November 1, 2017 FY2018	Tuesday, November 20, 2018 FY2019
INCOME			
33050	Grant Funding		
30250	Knoxville Symphony League		
30500	Single Ticket Sales		
	Contract Fees-Out of Town		
	Total Income	0.00	0.00
EXPENSE			
50000-315	Salaries-Core		
50000-325	Salaries-Per Service	2,296.34	2,415.00
50000-340	Salaries-Conductor		
50150-315	Doubling-Core		
50150-325	Doubling-Per Service	88.00	100.00
50200-315	Late Charge-Core		
50200-325	Late Charge-Per Service		
50250-315	Overtime-Core		
50250-325	Overtime-Per Service		
50300-315	Principal Pay-Core		
50300-325	Principal Pay-Per Service		
50350-315	Travel Time Payments		460.00
50350-325	Travel Time Payments	440.00	480.00
50400-315	Payroll Taxes-Core		
50400-325	Payroll Taxes-Per Service	227.00	215.00
50400-340	Payroll Taxes-Conductor		
50450-315	Payroll Taxes-Core Unemployment		
50450-325	Payroll Taxes-Per Service Unemployment	77.00	242.00
50450-340	Payroll Taxes-Conductor Unemployment		
50500-320	Health Insurance-Core & Per Service		
50500-340	Health Insurance-Conductor		
50600-315	Parking-Core		
50600-325	Parking-Per Service		
50600-340	Parking-Conductor		
50700-315	Pension-Core		
50700-325	Pension-Per Service		
50800-320	Other Benefits-Core		
50800-330	Other Benefits-Per Service		
50800-340	Other Benefits-Conductor		
52000-350	Guest Artist-Fees	250.00	300.00
52200-350	Guest Artist-Meals & Entertainment	15.44	50.00
52250-350	Guest Artist-Travel & Hotel		100.00
52300-350	Guest Artist-Related Expense		
	Subtotal Artistic Personnel	3,393.78	4,362.00
Education Expense			
60000	Salaries-Education		
60050	Payroll Taxes-Education		
60100	Payroll Taxes-Unemployment-Education		
60150	Health Insurance-Education		
60200	Parking Benefits-Education		
60250	Pension Contribution		
60500	Imported Musician Expense	65.00	
60550	Entertainment		
60600	Meals/Per Diem	642.00	1,000.00
60650	Mileage Reimbursement	187.57	250.00
60700	Travel & Hotel	1,437.58	1,450.00
61000	Consulting Services		
61050	Dues & Subscriptions		
61100	Misc Expense-Education		
61150	Postage Expense	41.88	50.00
61200	Printing	54.89	95.00
62000	Audiovisual Services	1,000.00	1,000.00
62025	Carriage Expense		105.00
62050	Drayage		
62075	Equipment Rental	204.96	300.00
62100	Instrument Rental		
62125	Lighting Expense		
62150	Sets, Props & Costumes		100.00
62175	Sound Expense		
62200	Tuning & Repair		
62250	Music Purchase		
62300	Music Rental		
62350	Other Music Expense		
62400	Advertising/Promotion		
62450	Programs		
62500	Concert Hall Expenses		
62550	Concert Hall Rental		
62600	Rehearsal Expenses		
62650	Stagehands		
62700	Ushers, Doorman, & Other		
	Subtotal Production Expense	3,633.88	4,350.00
	Total Direct Expenses:	7,027.66	8,712.00
	Total Core & Rehearsal Expenses:	10,946.16	11,165.07
	Total including Core Expenses:	17,973.82	19,877.07